

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: FINANCIAL SERVICES

PACE Equity



PACE Equity is a trusted leader in C-PACE financing, offering robust capital solutions and sustainability-focused expertise to commercial real estate development. With decades of experience, an impeccable delivery record, and a commitment to inclusivity and innovation, they're helping transform the built environment into a greener, more financially efficient landscape.

HQ: Milwaukee, WI. **Founded:** 2013 **Employees:** 55

Existing ERP: QuickBooks

Other systems: Emburse, Paychex, Rippling, Ramp

Customer Challenges: Loan Management, Intercompany & Consolidation

Deal Competitors: Intacct & NetSuite

Why we Won: Intacct & NetSuite Professional Services Won on trust and industry experience against both. Price was not a deterrent when we laid out our methodology and governance approach relative to our competitors.

Caravel teams:

Frank Herr, Jake Waters

NetSuite Implementation

NetSuite sales team: Nate Foggy, Dave Silver

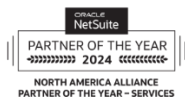
NetSuite: Financials First

Methodology: SuiteSuccess

Modules: Record to Report, Procure to Pay, Order to Cash.

Interfaces: Banking, Ramp, Rippling

Approach: Pace equity, LLC will deploy NetSuite in a single phase using caravel's growth packages for a faster deployment leveraging csv + Suiteapp's to their various third parties.

**CONTACT US:**

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