

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Medical

Orthopedic Association of Lancaster



Orthopedic Associates of Lancaster, a physician owned and run Orthopedic practice, surgery center, rehab, and orthopedic urgent care facilities located in Central, PA. OAL is a provider-based orthopedic independent practice consisting of 20 Orthopedic Surgeons, 3 Physiatrists, 1 Primary Care Sports Medicine, 2 Podiatrists, 4 Anesthesiologists, 16 Physician Assistants, 14 Physical Therapists, 7 Hand Therapists with over 350+ employees serving Lancaster and Lebanon Counties for more than 50 years.

HQ: Lancaster, PA **Founded:** 1972 **Employees:** 200+

Existing ERP: QuickBooks

Other systems: Paycom, Fulton Bank, PNC, Envi, Motion MD

Customer Challenges: Integrations, Reporting

Deal Competitors: Intacct

Why we Won: Experience in the Health Care space and comfort in our implementation process.

Caravel teams:

Corey Ruane, Rob Cupka

NetSuite Implementation

NetSuite sales

team: Nate Meppelink, Christine Starke, Bobby Molinaro

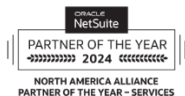
NetSuite: Financials First

Methodology: SuiteSuccess + Optimization

Modules: Accounts Payable

Interfaces: Banking, EMR, Payroll

Approach: OAL will deploy NetSuite in a single phase going live in 4 months and integrating with various 3rd party applications



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