

## **CUSTOMER PROFILE**

# **Industry: Medical**

### **Cooperative of American Physicians**



The Cooperative of American Physicians, Inc. (CAP), established in 1975, offers superior medical professional liability coverage through the Mutual Protection Trust (MPT). MPT has earned an A+ (Superior) rating from A.M. Best since 2006. In 2013, CAP created the CAP Assurance, a Risk Purchasing Group, allowing hospitals, facilities, and large physician groups access to top-rated liability coverage and risk management services.

HQ: Los Angeles, CA. Founded: 1977 Employees: 154

**Existing ERP:** Accountmate

Other systems: Capsystems, Paymode, Onbase, Centage, Paylocity, US Bank

Customer Challenges: Integration and processing of data from proprietary platform

capsystems

**Deal Competitors: Intacct** 

Why we Won: We won based on solution and scalability for future modules (i.e.,

NSPB, NSAR)

#### **Caravel teams:**

Caila Cohen, Scott Curry

#### **NetSuite Implementation**

NetSuite sales team: Maile Mcpherson, Justin Emory **NetSuite:** Financials First

Methodology: SuiteSuccess - Optimization in phase II

Modules: Record to Report, Procure to Pay, Revenue Management

Interfaces: Us Bank, Paylocity, Capsystems, Paymode

**Approach:** Cooperative of American physicians will deploy NetSuite in a single-phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase 1.







