

CUSTOMER PROFILE

Industry: Services

Association Headquarters



AH is a professional services firm that specializes in helping non-profit organizations achieve their mission, create value, and advance their causes, industries, and professions.

HQ: Mt Laurel Township, NJ. Founded: 1978 Employees: 200

Existing ERP: Great Plains

Other systems: Banking, Payroll. Bill.com, Center, Datarails

Customer Challenges: Reporting, integrations, and project management

Deal Competitors: Sage Intacct, Mavenlink PSA

Why we Won: Caravel worked with NetSuite to show the value of the ERP +

SuiteProjects Pro.

team: Alex

Yankauer

Caravel teams:

Caila Cohen, Corey

Ruane

NetSuite Implementation

NetSuite: Financials First

Methodology: SuiteSuccess+ Optimization

NetSuite sales | **Modules:** Procurement, AP, AR, SuiteProjects Pro

Interfaces: Banking, Payroll. Bill.com, Center, Datarails

Approach: AHQ will deploy NetSuite in multiple phases with core functionality and Suite Projects Pro going live in 6 months, then rolling out additional associations in subsequent

phases







