

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Services

Roebuck Wholesale Nursery and Landscaping LLC

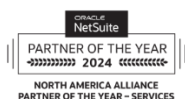


At Roebuck Landscaping (RL), we are building more than landscapes, we are building the future of outdoor excellence across the Southeast region. We are a people-first company with a bold Vivid Vision to triple in size, lead the Southeast market, and become a magnet for top talent and strategic partnerships. We invest in our team, prioritize innovation, and believe our growth is a byproduct of doing right by our people, our clients, and the communities we serve.

HQ: Roebuck, SC **Founded:** 1980 **Employees:** 130**Existing ERP:** QuickBooks**Other systems:** Aspire, Concur, ADP, Arthor State Bank, Aspire FSM**Customer Challenges:** Manual processes, disparate systems, was just acquired by PE firm and lacked ability to produce necessary reports for them.**Deal Competitors:** N/A**Why we Won:** N/A**Caravel teams:**

David Tillotson, Erica Kyriakides

NetSuite Implementation

NetSuite sales team: Sam Arnold, Sonia Kwan**NetSuite:** Financials First**Methodology:** SuiteSuccess + Optimization**Modules:** Record to Report, Procure to Pay, Design to Build, Project to Cash, Planning & Budgeting**Interfaces:** Arthur State Bank, UKG, Concur, Aspire, Payment Gateway**Approach:** Roebuck Landscaping will deploy NetSuite in a single phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase 1.**CONTACT US:**714-253-4455 or info@caravel-partners.com | caravel-partners.com