

# **CUSTOMER PROFILE**

# Industry: HOSPITALITY / RESTAURANT

### **Natural Retreats**



Natural Retreats offers a distinguished selection of luxury vacation home rentals in iconic destinations across the United States, including locations like the Rockies, Palm Springs, and Big Sky. They provide unique properties that cater to various preferences, whether you're looking for a cozy cabin or a luxurious estate.

**HQ:** Charlottesville, VA **Founded:** 2006 **Employees:** 200

**Existing ERP:** Microsoft GP

Other systems: N/A

Customer Challenges: Integrations. GP was coming to end of life. Bad reporting

Deal Competitors: Intacct, Microsoft F&O

Why we Won: N/A

### **Caravel teams:**

Corey Ruane, David

Jarrell

## **NetSuite Implementation**

NetSuite sales team: Andrew Willets, Brianna Weinstein NetSuite: NetSuite Premium

Methodology: SuiteSuccess + Optimization

Modules: N/A

Interfaces: Proprietary tool, Bank, Payroll. Expense, Field Services

Approach: Natural Retreats will deploy NetSuite in a single phase with all functionality +

various 3rd party integrations going live in month 6.







