

## **CUSTOMER PROFILE**

## Industry: Hospitality/Restaurant

## **Natural Retreats**



The Natural Retreats collection of brands offers travelers a distinguished selection of properties in iconic destinations across the United States—from the granite peaks of the Rockies to the desert oasis of Palm Springs to the epic views of Big Sky to the luminous waters of the Emerald Coast.

HQ: Charlottesville, Virginia Founded: 2006 Employees: 200

Existing ERP: Microsoft GP

Other systems: N/A

Customer Challenges: Integrations. GP was coming to end of life. Bad reporting

Deal Competitors: Intacct, Microsoft F&O

Why we Won: N/A

**Caravel teams:** 

Corey Ruane, David

Jarrell

## **NetSuite Implementation**

NetSuite sales team: Andrew Willets, Brianna Weinstein NetSuite: NetSuite Premium

Methodology: SuiteSuccess + Optimization

Modules: N/A

Interfaces: Proprietary tool, Bank, Payroll. Expense, Field Services

**Approach:** Natural Retreats will deploy NetSuite in a single phase with all functionality + various 3rd party integrations going live in month 6.







