

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Financial Services

Monarch Alternative Capital LP

MONARCH
ALTERNATIVE CAPITAL

Monarch Alternative Capital LP is a prominent investment firm specializing in opportunistic credit and distressed investing.

HQ: New York, NY **Founded:** 2002 **Employees:** 150

Existing ERP: QuickBooks

Other systems: StavTar/StavPay, Concur, Excel, Trinet - Payroll, HiBob- HRIS, HSBC, JP Morgan, Barclays, Fund Management System(s)

Customer Challenges: Lots of manual processes, growing quickly and Quickbooks not able to keep up, Integration needed with StavPay

Deal Competitors: Competing against Intacct.

Why we Won: Selected NetSuite & Caravel due to deep financial services industry knowledge, completeness of functionality, and comfort around white glove implementation approach.

Caravel teams:

Erica Kyriakides, Jake Waters

NetSuite Implementation

NetSuite sales

team: Ian Cunningham & Jordan Neukirch, Bobby Molinaro

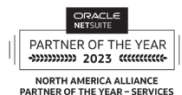
NetSuite: Financials First

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, NSPB, Caravel SuiteBunlde- Non Controlling Interest

Interfaces: Banking (HSBC, JPM, Barclays), TriNet, StavTar StavPay,

Approach: Monarch Alternative Capital will deploy NetSuite in a single phase with core functionality going live in 5 months and integrating to various 3rd party systems in phase 1.

**CONTACT US:**

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