

**CARAVEL**

BPM Technology Solutions

**CUSTOMER PROFILE**

# Industry: MFG / DIST

## Herber Aircraft



Since 1978, Herber Aircraft Service has been your manufacturer and repair center for superior quality FAA-approved harnesses and hoses. Herber is the largest distributor of Eaton Aeroquip fluid conveyance products, and a distributor of Flexfab, LORD, and Thermoid parts. You won't find a better, more cost-effective source for the parts you need to keep flying.

**HQ:** Pleasanton, CA **Founded:** 2017 **Employees:** 63

**Existing ERP:** Oracle Fusion

**Other systems:** N/A

**Customer Challenges:** Reporting, Ease of Use, workflow, integrations

**Deal Competitors:** Oracle Fusion

**Why we Won:** N/A

**Caravel teams:**

Corey Ruane, David Jarrell, David Tillotson

## NetSuite Implementation

**NetSuite sales**

**team:** Matt Wisner, Nick Stahl, Kyle Milligan, Andrew Wiese

**NetSuite:** Financials First

**Methodology:** SuiteSuccess + Optimization

**Modules:** Procure to Pay, Direct to Business, Warehouse Management System, Quality Management Systems, MRP, Order to Cash

**Interfaces:** Salesforce, Ship ERP, Paycom, Banking, AMEX

**Approach:** Herber Aircraft will deploy NetSuite in a Single phase with core functionality going live in 7 months and integrating with various 3rd party applications

**CONTACT US:**

714-253-4455 or [info@caravel-partners.com](mailto:info@caravel-partners.com) | [caravel-partners.com](https://caravel-partners.com)