

CUSTOMER PROFILE

Industry: FIN-TECH

Figure

FIGURE

Figure is a technology platform that powers a more efficient, transparent and liquid marketplace. Figure Lending LLC, is the largest non-bank provider of home equity lines of credit; our software has been used to originate more than \$14B for 160k+ homeowners.

HQ: San Francisco, CA Founded: 2018 Employees: 445

Existing ERP: Sage Intacct

Other systems: N/A

Customer Challenges: Loan Management, Multi-Entity Management, Consolidation

Deal Competitors: Intacct, Microsoft, Workday

Why we Won: N/A.

Caravel teams:

Caila Cohen, Corey

Ruane

NetSuite Implementation

NetSuite sales team: Beno

Avanesian

NetSuite: Financials First

Methodology: SuiteSuccess + Optimization

Modules: Procure to Pay, Fixed Asset

Interfaces: Workiva, Adaptive, Workday, LMS, Kyriba

Approach: Figure will deploy NetSuite in a single phase with core functionality and multiple

integrations going live in 3 months.







