

**CARAVEL**

BPM Technology Solutions

**CUSTOMER PROFILE**

# Industry: Services

## Des Nedhe Management Inc



Established in 1991 by English River First Nation (ERFN), the Des Nedhe Development Corporation was designed to grow sustainable employment and business opportunities for ERFN community members. The Des Nedhe Group of Companies have grown into national leaders in Indigenous entrepreneurship and economic development – a diverse collective of Indigenous-owned businesses dedicated to creating lasting change in Indigenous communities and corporate supply chains across Canada.

**HQ:** Saskatoon, Sask **Founded:** 1991 **Employees:** 50

**Existing ERP:** Sage300

**Other systems:** Snapsheets, Informs, Socotra, Amazon RA3, PowerBI, One Inc, Trinet, California Bank of Commerce

**Customer Challenges:** Quickbooks, Beanworks, Plooto, Excel, Criterion, Banks, Chase Mckay POS, InEight Construction Mgmt

**Deal Competitors:** Pronto & Intacct

**Why we Won:** We won because of our company viability compared to that of Pronto, having a local presence in Canada and our thoroughness in the proposal. An onsite to Saskatoon also built trust in the team.

**Caravel teams:**

Erica Kyriakides, Rob Cupka

## NetSuite Implementation

**NetSuite sales team:** Jon Clarkson, Matt McGuire

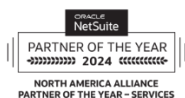
**NetSuite:** Financials First

**Methodology:** SuiteSuccess + Optimization

**Modules:** Record to Report, Procure to Pay, Direct to Business, Project to Cash, NetSuite Planning and Warehousing, Caravel IP: Construction Management & Shared Vendor Bills

**Interfaces:** Banking, Criterion (Payroll), Squareworks, InEight (construction mgmt), Chase Mckay (POS)

**Approach:** Des Nedhe Management Inc will deploy NetSuite in single phase with core functionality going live in 5 months and integrating to various 3rd party systems.

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