

**CARAVEL**

BPM Technology Solutions

**CUSTOMER PROFILE**

# Industry: Services

## ADVI Health

**ADVI**

ADVI is a commercial strategy and business development consulting firm that thrives on solving complicated problems in an evolving healthcare system. We are a specialized team of operators, policymakers, and clinicians with extensive experience delivering pragmatic results-oriented approach.

**HQ:** Washington, DC   **Founded:** 2013   **Employees:** 11-50

**Existing ERP:** NetSuite OpenAir

**Other systems:** Hubspot

**Customer Challenges:** N/A

**Deal Competitors:** N/A

**Why we Won:** N/A

**Caravel teams:**

Corey Ruane, Rob  
Cupka

## NetSuite Implementation

**NetSuite sales  
team:**

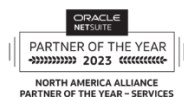
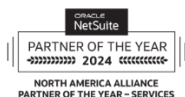
**NetSuite:** OpenAir

**Methodology:** Optimization

**Modules:** Record to Report, Procure to Pay, Project to Cash (OpenAir)

**Interfaces:** HubSpot, OpenAir

**Approach:** ADVI is optimizing OpenAir and its integration to HubSpot in a single phased approach.

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