OCHIN Preferred Partner

Modernizing Healthcare Business Processes Leveraging Netsuite ERP.

The healthcare industry is one of the largest, most complex and tightly regulated sectors in the US accounting for close to 20% of the nation's GDP. In addition to providing medical services, healthcare organizations must manage the operational complexity of patient interactions, billing/insurance, and overall business operations – finance, procurement, fixed assets, inventory, et cetera. With increased complexity of keeping patient data secure, healthcare organizations are looking for an ERP system to centralize its business related functions into one ERP platform while integrating to patient billing systems to properly account for revenue related data inclusive of patience, practice, and procedural demographic information. NetSuite ERP provides that centralized platform to streamline business functions.

ERP Healthcare Solution.

FINANCIAL MANAGEMENT

FP&A, BUDGETING & PLANNING

PROCUREMENT

INVENTORY MANAGEMENT

EMR (EPIC) INTEGRATION

Caravel Consulting Services

ADVISE.

Caravel's Advisory Practice focuses on helping customers make the right decisions as quickly and cost effectively as possible.

- **Assess** – Help customers gather, catalog, and prioritize requirements including business process optimization recommendations.
- **Define** – Determine the "What, When, and How" around deploying and integrating NetSuite into its existing technology roadmap.
- **Realize** – Help customers manage the projects at a detailed level to ensure project objectives, expectations, timeline, and budgets are met.

DEPLOY.

Deploying ERP software is more than configuring software. It is an opportunity to re-align, optimize, and automate business processes where possible.

- **Packaged Implementations:** Caravel offers Standard, Enhanced, and Premium implementation packages based on Customer's desired deployment strategy ranging from rapid, out-of-the-box to a more "white-glove" approach (see next page).
- **PMO:** Properly monitor the project to ensure the deliverables, timeline, and budget are met.
- **Reduce Risk:** Safely deploy NetSuite as quickly and cost effectively as possible while reducing implementation conversion risk.

SUPPORT.

Caravel helps customers support and optimize its NetSuite ERP, Integration, and General IT support needs as much or as little as needed based on a customer's internal capabilities to support the application themselves. Caravel has a team of dedicated Support Analysts with guaranteed service level agreements to ensure customers' service requests are resolved as quickly as possible.

- System Administration
- Functional / Business System Analyst
- Technical / Integration
- Training and End User Enablement
- NetSuite Semi-Annual Upgrade Assistance
- General IT Support

ACCOUNTING.

Caravel provides various accounting services to help customers augment their internal accounting resources from a staff augmentation, outsourced accounting, implementation readiness, tax, SOX compliance, or audit perspective. Caravel's team of accountants are well versed in various business application systems and can help fill a need on a temporary, full time, or project by project basis.

- Staff Accounting Services Including Interim Controller and CFO Services
- Technical Accounting
- Compliance (SOX, HIPAA, ISO, Etc.)
- Audit and Tax Services

ORACLE NETSUITE
PARTNER OF THE YEAR
2022
NORTH AMERICA ALLIANCE PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2021
VERTICAL ALLIANCE OF THE YEAR SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
REGIONAL ALLIANCE OF THE YEAR - NORTH AMERICA

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
VERTICAL ALLIANCE OF THE YEAR - HI-TECH

CARAVEL
BPM Technology Solutions

Netsuite ERP Packages

"RIGHT-SIZE" YOUR NETSUITE IMPLEMENTATION

Caravel Partners offers scalable implementation packages – Standard, Enhanced, and Premium. These implementation packages allow customers to determine the implementation approach that best meets its functional and technical requirements, timeline, and budget. With flexibility in mind, these packages can be further refined based on the customer, business need, and relevance. Each implementation package is delivered with the same level of care, governance, and quality that Caravel brings to all of its implementations.

STANDARD.

The Standard Implementation Package is designed for those customers looking for an out-of-the-box, rapid, cost effective implementation.

- **ERP Footprint:** General Ledger, Financial Management, Financial Reporting, Procurement, Accounts Payable, Expense Reporting, Inventory Management, Accounts Receivable (non-Patient), and Banking
- **Integrations:** Banking, Payroll (CSV), and Epic EMR (CSV)
- **Timeline:** 3-4 Month Deployment Plus 4 Weeks of Post Go-Live Support
- **Fees:** Starting at $34,000

ENHANCED.

Inclusive of everything in the Standard Package, the Enhanced Implementation Package is designed for those customers looking for an implementation with a higher degree of hand-holding and system refinement while still leveraging leading practices.

- **ERP Footprint:** General Ledger, Financial Management, Financial Reporting, Procurement, Accounts Payable, Expense Reporting, Inventory Management, Accounts Receivable (non-Patient), and Banking
- **Integrations:** Banking, Payroll (CSV), Epic EMR (Automated SFTP)
- **Enhanced:** Addl Test Cycle, Semi-Automated EMR Integration, Custom Reporting, Addl Data Conversion, and Post Go-Live Support
- **Timeline:** 4-5 Month Deployment Plus 6 Weeks of Post Go-Live Support
- **Fees :** Starting at $46,000

PREMIUM.

Inclusive of everything in the Enhanced Package, the Premium Implementation Package is designed for those customers with more business process complexity looking for a more "white-glove" implementation approach.

- **ERP Footprint:** General Ledger, Financial Management, Financial Reporting, Procurement, Accounts Payable, Expense Reporting, Inventory Management, Accounts Receivable (non-Patient), and Banking
- **Integrations:** Banking, Payroll (CSV), Epic EMR (Automated Boomi Middleware)
- **Premium:** Automated EMR Integration, Addl Custom Reporting, Addl Data Conversion Support, Addl Post Go-Live Support
- **Timeline:** 5-6 Month Deployment Plus 8 Weeks of Post Go-Live Support
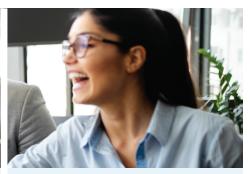- **Fees:** Starting at $86,000

Why Companies Choose Caravel

FULL-SERVICE FIRM.

Advisory—Determine the best approach toward optimizing, replacing, or upgrading a customer's software and business processes.

Deployment—Utilize our pre-built templated model based on 20+ years of experience in combination with NetSuite's SuiteSuccess deployment framework.

Systems Support—Assist our clients post go-live on NetSuite, supporting and maintaining their general IT needs and NetSuite requirements.

Accounting Services—Provide expert knowledge in audit, tax, staff accounting, IPO readiness, HIPAA, and SOX compliance needs.

EXPERTISE.

NetSuite—500+ NetSuite implementations and over 1,000 years of collective NetSuite experience.

Industry—Expertise working with healthcare and healthcare related industries including EMR, PMS, and LIMS systems.

Business Process Optimization—Collection of industry-leading practices adapted to each client's needs.

TEAM.

Global Delivery Model—US, Canada, India, Philippines

Senior Consultants—Average tenure over 10+ Years

Scale—With over 125 Consultants dedicated to our NetSuite practice, Caravel's team delivers timely service whether deploying NetSuite or providing client support.

Honest to a Fault

The consulting industry is plagued with firms willing to take advantage of a customer's inexperience around budget, deployment timeline, and software knowledge. At Caravel, we are upfront and honest about everything. The reality is that implementing enterprise business applications (if done right) takes time and money. Caravel would rather forfeit jobs to other firms promising cheaper pricing and unrealistic timelines than cut corners and costs at the detriment of the customer. Our goal is to meet customer expectations on Day 1 by finding the best fit for an implementation, helping to set customers up for success from the start.

About Caravel

Caravel has served more than 500 clients over the past decade, providing a comprehensive range of services, including accounting, strategy, business processes and technology selection. Our commitment to excellence drives us to continually improve and refine our approach, helping our clients solve complex problems with modern tools.

Caravel is proud to be a part of the technology services group of BPM LLP, a top 40 accounting and advisory firm. With our team by your side, you can unlock your business's true potential and drive success in an ever-evolving marketplace.