



# Netsuite SuiteBilling + Inventory Inclusion

For SaaS-based and HaaS-based companies in the high-tech space, who sell both subscriptions and inventory-related services, it is common to sell inventory items in tandem with a subscription. Natively, NetSuite allows for selling inventory and subscriptions to a single customer but with the SuiteBilling module, there is a gap in connecting the inventory-related elements (item number, fulfillment information, serial number) to the subscriptions.

**Caravel has built a SuiteBilling extension to associate inventory functions with a SuiteBilling subscription. The extension includes the following resolutions to SuiteBilling gaps:**

GAP	Solution
Disconnect between Inventory / Fulfillable Items and SuiteBilling Subscriptions	Caravel's extension includes a Custom Record for users to populate inventory items related to subscriptions directly from the subscription record.
Manual entry of inventory items and subscriptions when creating sales orders	With a single click of a button, users can create a Sales Order to include all related inventory items and subscription records.
Segmented billing for Fulfilled Items and Subscriptions	Caravel's extension includes grouping fulfillment items and subscription items in a single grouped invoice as well as a custom Advanced PDF template to include line-item detail for a grouped invoice PDF.
Missing Inventory Fulfillment information on the suitebilling subscription record	Caravel's extension connects the Fulfillable Item to the SuiteBilling Subscription Record so that upon fulfillment, the fulfillment information and associated item detail (serial number / lot number) will be accessible from the SuiteBilling Subscription Record.

See below for a sample of the SuiteBilling record.  
The associated inventory record is highlighted and expanded as well.

**Subscription**

[Edit](#) [Back](#) [Activate](#) [Modify Pricing](#) [Consolidate Inventory Items](#) [Create Subscription With Inventory Line Item](#) [Actions](#)

**Primary Information**

SUBSCRIPTION ID 86	STATUS Draft	ORIGINATING SALES ORDER
SUBSCRIPTION NAME Inventory Subscription	SUBSIDIARY Parent Company	RELATED SUBSCRIPTION INVENTORY LINE ITEM CP   F   Subscrip Invntry Ln Item #50
CUSTOMER 2 Test Customer	CURRENCY USA	
BILLING ACCOUNT 2 5 6		

**Plan and Term**

SUBSCRIPTION PLAN CP SuiteBilling	START DATE 3/1/2023	CLASS
PRICE BOOK CP SuiteBilling Price Book	END DATE 2/29/2024	DEPARTMENT
INITIAL TERM 1 Year	NEXT RENEWAL START DATE	LOCATION

**Billing Account**

BILLING SCHEDULE Monthly Billing	START DATE 3/1/2023	NEXT BILL CYCLE DATE 3/1/2023
BILLING FREQUENCY Monthly	LAST BILL CYCLE DATE	LAST BILL DATE

**CP | SuiteBilling**

☐ CREATE PRO-FORMA INVOICE MONTHS UNTIL NEXT PRO-FORMA INVOICE DATE OF NEXT PRO-FORMA INVOICE

**CP | F | Subscrip Invntry Ln Item**

50 2 Test Customer

[Edit](#) [Back](#) [Print](#) [Actions](#)

**Primary Information**

DOCUMENT # 50	DATE 3/15/2023	SUBSCRIPTION 97 Inventory Subscription
CUSTOMER 2 Test Customer	SUBSIDIARY Parent Company	SALES ORDER

**Summary**

SUBTOTAL	500.00
TOTAL	500.00

See below for a sample detailed invoice PDF:

Caravel Partners, LLC (IP) Invoice Group #4  
3/9/2023

**Bill Address**

Amount Paid	\$0.00
Amount Due	\$3,189.00
Total Amount	\$3,189.00

**Primary Information**

Customer	Transaction Date	Terms	Due Date	Subsidiary	Currency
Test Customer	3/9/2023		3/9/2023	Parent Company	USA

**Invoice Group Detail**

Item	Item Description	Item Rate	Quantity	Tax	Gross Amount
Mobile Phone			1.0		450.00
Charging Access			1.0		700.00
Monitor			1.0		120.00
Mouse & Keyboard			1.0		112.00
Laptop	Dell 1800	909.00	1.0		909.00
CP SuiteBilling Item Recurring	Monthly Subscription		1.0		898.00
<b>Tax Total</b>					\$0.00
<b>Total Amount</b>					\$3,189.00

## In leveraging Caravel's SuiteBilling extension for Inventory Inclusions, users will benefit from:

- Ease of use for selling both hardware and subscriptions on a single contract
- Enhanced reporting and visibility on such subscriptions within netsuite



## About Caravel

Caravel has served more than 500 clients over the past decade, providing a comprehensive range of services, including accounting, strategy, business processes and technology selection. Our commitment to excellence drives us to continually improve and refine our approach, helping our clients solve complex problems with modern tools.

Caravel is proud to be a part of the technology services group of BPM LLP, a top 40 accounting and advisory firm. With our team by your side, you can unlock your business's true potential and drive success in an ever-evolving marketplace.

### CONTACT US

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