

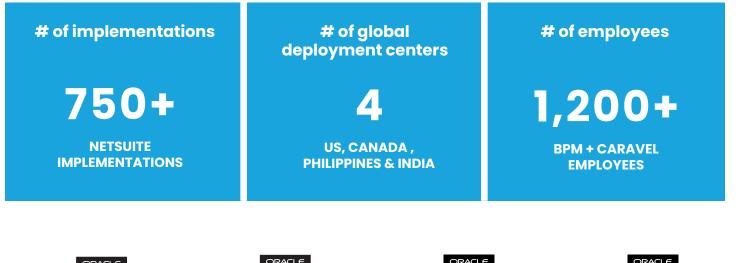
## **Packages Emerging Markets**

#### More than just configuring software.

The Team at Caravel has spent the last two decades working with clients across North America ranging from SMB, Mid-Market, to Enterprise. Having worked with over 500 clients, Caravel has consolidated this experience into a repeatable framework for helping companies define lean yet scalable business processes, efficiently determining the right technology to support the business, deploying the software platform, providing project oversight to ensure project and ultimately business success and providing ongoing support services as needed.



# Our goal is your goal: Help drive the right decisions as quickly and as cost effectively as possible.



PARTNER OF THE YEAR - SERVICES



VERTICAL ALLIANCE OF THE YEAR SERVICES PARTNER OF THE YEAR

REGIONAL ALLIANCE OF THE YEAR - NORTH AMERICA



VERTICAL ALLIANCE OF THE YEAR - HI-TECH

### Implementation Methodology

Provision project tools Project kick-off call Internal team KT Tutorial Videos / LCS Homework		Rqmts questionnaire review System config Data review / Migration System reviews Config refinement	3	Test use cases Testing working session Configuration refinemen
<b>READINESS</b> Issue log resolution Sandbox to production migration	5	<b>GO-LIVE</b> Transfer admin access Provision Account users	6	POST GO-LIVE SUPPORT Issue log resolution Ad-hoc support services

Scope & rees	<b>FINANCIALS FIRST</b>	SOFTWARE	SERVICES	PRODUCTS	MANUFACTURING
Financial Management	<ul> <li>✓</li> </ul>	✓	✓	<ul> <li></li> </ul>	<ul> <li>✓</li> </ul>
Procurement				<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>
Accounts Payable	~	✓	<ul> <li></li> </ul>	<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>
Inventory Management				<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>
Design to Build					<ul> <li>✓</li> </ul>
Order Management		<ul> <li></li> </ul>		<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>
Accounts Receivable	<ul> <li>✓</li> </ul>	✓	<ul> <li></li> </ul>	<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>
Revenue Management		✓			
Project Management			<ul> <li></li> </ul>		
TOTAL FEES	\$15,000	\$18,000	\$20,000	\$25,000	\$33,000

#### About Caravel

Caravel has served more than 500 clients over the past decade, providing a comprehensive range of services, including accounting, strategy, business processes and technology selection. Our commitment to excellence drives us to continually improve and refine our approach, helping our clients solve complex problems with modern tools.

Caravel is proud to be a part of the technology services group of BPM LLP, a top 40 accounting and advisory firm. With our team by your side, you can unlock your business's true potential and drive success in an ever-evolving marketplace.



CARAVEL

**BPM** Technology Solutions