



CARAVEL

BPM Technology Solutions

BUSINESS SYSTEM ASSESSMENT

Caravel at a Glance.



Caravel, a part of the technology services group of BPM LLP, is an award-winning company with 25 years' experience providing strategic guidance, support, and deployment of technologies. It has spent the last two decades working with clients across North America ranging from SMB, Mid-Market, to Enterprise and has completed over 850+ software implementations for clients. Caravel has operated across 9+ vertical specialties and has a number of specific IP solution bundles.

850+

IMPLEMENTATIONS

150+

MANAGED SERVICES
CLIENTS

1,200+

EMPLOYEES
COMPANY WIDE

4

GLOBAL OFFICE
LOCATIONS

US, CANADA,
PHILIPPINES & INDIA

San Francisco
Bay Area
(Headquarters)

Southern California
(Irvine & Long Beach)

Central California
(Stockton)

Austin
Boston
Eugene
Fairfield
New York City

Seattle
Bengaluru
Cayman Islands
Philippines
Toronto



VERTICAL EXPERTISE



HIGH TECH

SAAS, Software Internet Services,
High-Tech Manufacturing,
Advertising/Media



FINANCIAL SERVICES

Fin-Tech, Financial Services,
Insurance, Crypto, Lending,
Banking, Real Estate,
Private Equity



HEALTHCARE

Med-Tech, Pharmaceutical,
Clinics, Hospitals,
Wellness, Medical Device,
Medical Billing, Vet



PROFESSIONAL SERVICES

Consulting, Staffing,
Legal, Accounting,
Field Service, Maintenance



PRODUCTS

Consumer Goods,
Wholesale Distribution,
Retail, E Commerce, Food & Bev,
Brand Merch, Logistics



MANUFACTURING

High-Tech Manufacturing,
Discrete, Process, Industrial



RENEWABLE ENERGY

Solar, Battery, Wind,
Utilities, Field Service Mgmt



NON-PROFIT/GOVT/OTHER

Non-Profit, Government-DCAA,
A&D, Associations, Hospitality,
Agriculture, Franchise, Sports



CONSTRUCTION

Residential,
Commercial, Solar

CONTACT US

714-253-4455 or info@caravel-partners.com
caravel-partners.com



CARAVEL
BPM Technology Solutions

BUSINESS SYSTEM ASSESSMENT

Helping clients make the right decision out of the gate.

Our goal is your goal – help our Clients quickly, efficiently and cost effectively determine the “What, When and How” around selecting the right software or technology platform for its Clients including determining the best way to deploy and adopt. Whether Front Office (CRM), Back Office (ERP, SCM, HCM, LMS OR EMR) or IT Ops, Caravel brings the re-usable tools and templates to maximize the ROI surrounding the project while minimizing the TCO. Our Business System Assessment is a non-intrusive process designed to gather business process requirements with a forward-looking view with the goal of developing a scalable technology roadmap supported by client-specific data.

Business system assessment.

Helping Clients assess, optimize and build the right scalable business processes and corresponding technology to support its evolving business requirements ranging from ERP, MFG, SCM, HCM, CRM, FP&A, to BI.

The BSA includes the following components:

Current state analysis

- Outline existing systems
- Business process analysis
- Catalog requirements / pain points

Future state recommendations

- Business process optimization (observation, impact, recommendation, prioritization)
- Technology roadmap definition
- Technology vendor analysis
- Deployment strategy & timeline analysis
- Client-side resource availability analysis
- Ongoing BPO & system support analysis
- 5 Year TCO / ROI analysis (recurring and one-time)



CONTACT US

714-253-4455 or info@caravel-partners.com
caravel-partners.com



CARAVEL
BPM Technology Solutions

#	MODULES BY PROCESS FLOW	IN-SCOPE	DEMOGRAPHIC DATA
17	NSPB - OPEX PLANNING		
18	NSPB - CAPEX PLANNING		
19	NSPB - WORKFORCE PLANNING		
20	NSPB - BALANCE SHEET PLANNING		
21	NSPB - CASH FLOW STATEMENT / PLANNING		
22	ANNUAL PLAN		
23	MONTHLY FORECASTING / RE-FORECASTING		
24	PROCEDURE TO PAY		
25	SOURCING		
26	PURCHASING CONTRACTS		
27	PURCHASE REQUESTIONS		
28	PURCHASE ORDERS		
29	PR & DO APPROVALS		
30	PO RECEIPTS		
31	OCR SCANNING OR 3RD PARTY BILL PAY TOOL		LIST
32	VENDOR BILLS		
33	VENDOR PAYMENTS		
34	BANK PAYMENTS (ACH, WIRE, CHECK, POSITIVE PAY)		LIST
35	CORPORATE CREDIT CARDS (LIST)		LIST
36	EXPENSE REPORTING		
37	3RD PARTY EXPENSE REPORTING TOOL		LIST

The diagram illustrates a cloud ecosystem for business integration, centered around a cloud icon. The ecosystem is organized into three main functional areas, each with a colored header and a set of integrated software providers:

- RECORD TO REPORT (Blue Header):** Includes providers like *sage Intacct*, *workday*, *svbv*, *X* (Microsoft Excel), and *ADP*. Below these logos are five grey boxes labeled: FINANCIALS, FPLA, BANKING, FINANCIAL REPORTING, and PAYROLL.
- PROCURE TO PAY (Purple Header):** Includes providers like *bill*, *X* (Microsoft Excel), and *Expensify*. Below these logos are three grey boxes labeled: PO / AP, FIXED ASSETS, and EXPENSE REPORTING.
- ORDER TO CASH (Blue Header):** Includes providers like *Salesforce*, *salesforce*, *sage Intacct*, *Avalara*, and *X* (Microsoft Excel). Below these logos are five grey boxes labeled: CRM, CPQ, ORDER MGMT, TAX, and REV MGMT.

Area	Observation	Impact	Recommendation	Priority
Subsidiary Configuration	Without the multi-subsidiary configuration in NetSuite, Customer is leveraging workarounds for purposes of financial reporting, banking and other entity-based functions.	The use of segments does not apply proper restrictions or activities around intercompany management. Customer team members cannot take advantage of the automated intercompany features within NetSuite. Additionally, all banking functions are handled within the primary operating entity versus separating out bank transactions.	Consider enabling the subsidiary feature (adjusted NetSuite SKU) for purposes of future growth and expansion.	Medium
Chart of Accounts	Customer is leveraging a unique set of accounts for each line of business.	With the current setup of reporting within MS excel, this is not an issue as all MS excel reporting is customized but when looking at enhancing the organizations reporting ecosystem, it will be difficult for consolidations and comparisons <u>across</u> all of subsidiaries.	Consolidate COA and leverage segmentation master for identifying line of business-based transactions.	High
Amortizations	Amortization templates are not being leveraged to the best of their capabilities. Users are manually entering start / end dates for amortizations instead of leveraging pre-set time periods and start date sources on the amortization template record.	This is an element of user calculation and therefore potential for error. The process of entering start and end dates is more time consuming than it should be.	Leverage the NetSuite amortization template to pre-configure recurring date ranges (i.e., 12-month template for a subscription amortization).	Medium
Allocations	Allocations are handled manually – the NetSuite allocation module is not being leveraged.	This process is OK if knowing the allocation detail (i.e., for field engineer AP expenses) when entering the bill within NetSuite, the engineer's region is manually selected (or identified) on the import file for the overhead related allocations. However, region, cost centers or lines of business, a MS Excel calculation is done.	Leverage the NetSuite allocation module, where possible, for accuracy and efficiency.	Medium

[illegible]

The diagram illustrates the integration of various business systems into a central ERP/Accounting system. The central box is labeled "ERP | ACCOUNTING" and features logos for Microsoft Dynamics GP, Sage 500, and QB Intacct. To the left, a green box labeled "BANKING" connects via "BANK FEEDS" to the central system. Below it, a purple box labeled "EXPENSE MGMT" connects via "ACTS COMPOSE" and "API EXCH. PRO." to the central system. To the right, a blue box labeled "JOURNALS (P & L & BAL)" and "ACTS COMPOSE (INV)" connects to the central system. Further right, a white box labeled "EHR | EMR | PMS" connects via "JOURNAL (P & L & BAL)" and "ACTS COMPOSE (INV)" to the central system. At the bottom right, a yellow box labeled "BI" connects via "ERP DATA" to the central system. The BI box contains logos for Anaplan, Adaptive, Fena, P, and Plantful.

[illegible][illegible]

COST DESCRIPTION	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
ANNUAL RECURRING SAAS SUBSCRIPTION FEES					
NETSUITE ERP	\$ -	\$ -	\$ -	\$ -	\$ -
MIDDLEWARE	\$ -	\$ -	\$ -	\$ -	\$ -
3RD PARTY SOFTWARE	\$ -	\$ -	\$ -	\$ -	\$ -
ONE TIME FEES					
IMPLEMENTATION	\$ -	\$ -	\$ -	\$ -	\$ -
POST GO-LIVE SUPPORT	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER	\$ -	\$ -	\$ -	\$ -	\$ -
ONGOING SUPPORT FEES					
ENTER	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL COST OF OWNERSHIP	\$ -	\$ -	\$ -	\$ -	\$ -

Honest to a Fault

The consulting industry is plagued with firms willing to take advantage of a customer's inexperience around budget, deployment timeline, and software knowledge. At Caravel, we are upfront and honest about everything. The reality is that implementing enterprise business applications (if done right) takes time and money. Caravel would rather forfeit jobs to other firms promising cheaper pricing and unrealistic timelines than cut corners and costs at the detriment of the customer. Our goal is to meet customer expectations on Day 1 by finding the best fit for an implementation, helping to set customers up for success from the start.



FULL-SERVICE FIRM.



EXPERTISE.



TEAM.

Contact us



Scott Curry
Managing Partner, Advisory & Technology

650-515-6789

spcurry@bpm.com



Caila Cohen
Partner, Solution Engineering

631-655-3699

ccohen@bpm.com



Caroline Davies
Director Alliances, PE & Associations

310-862-0613

cdavies@bpm.com

