

# Caravel at a Glance.



Caravel, a part of the technology services group of BPM LLP, is an award-winning company with 25 years' experience providing strategic guidance, support, and deployment of technologies. It has spent the last two decades working with clients across North America ranging from SMB, Mid-Market, to Enterprise and has completed over 850+ software implementations for clients. Caravel has operated across 9+ vertical specialties and has a number of specific IP solution bundles.

850+

**IMPLEMENTATIONS** 

150+

MANAGED SERVICES CLIENTS

1,200+

EMPLOYEES
COMPANY WIDE

GLOBAL OFFICE LOCATIONS

US, CANADA,
PHILIPPINES & INDIA

San Francisco Bay Area (Headquarters)

Southern California (Irvine & Long Beach)

Central California (Stockton)

Austin

Boston

Eugene

Fairfield

New York City

Seattle

Bengaluru

Cayman Islands

Philippines

Toronto





## **VERTICAL EXPERTISE**



#### **HIGH TECH**

SAAS, Software Internet Services, High-Tech Manufacturing, Advertising/Media



#### **FINANCIAL SERVICES**

Fin-Tech, Financial Services, Insurance, Crypto, Lending, Banking, Real Estate, Private Equity



#### **HEALTHCARE**

Med-Tech, Pharmaceutical, Clinics, Hospitals, Wellness, Medical Device, Medical Billing, Vet



## PROFESSIONAL SERVICES

Consulting, Staffing,
Legal, Accounting,
Field Service, Maintenance



#### **PRODUCTS**

Consumer Goods, Wholesale Distribution, Retail, E Commerce, Food & Bev, Brand Merch, Logistics



#### **MANUFACTURING**

High-Tech Manufacturing,
Discrete, Process, Industrial



## RENEWABLE ENERGY

Solar, Battery, Wind,



## NON-PROFIT/GOVT/OTHER

Non-Profit, Government-DCAA A&D, Associations, Hospitality, Agriculture, Franchise, Sports



#### CONSTRUCTION

Residential, Commercial, Solar







### **BUSINESS SYSTEM ASSESSMENT**

## Helping clients make the right decision out of the gate.

Our goal is your goal – help our Clients quickly, efficiently and cost effectively determine the "What, When and How" around selecting the right software or technology platform for its Clients including determining the best way to deploy and adopt. Whether Front Office (CRM), Back Office (ERP, SCM, HCM, LMS OR EMR) or IT Ops, Caravel brings the re-usable tools and templates to maximize the ROI surrounding the project while minimizing the TCO. Our Business System Assessment is a non-intrusive process designed to gather business process requirements with a forward-looking view with the goal of developing a scalable technology roadmap supported by client-specific data.

## Business system assessment.

Helping Clients assess, optimize and build the right scalable business processes and corresponding technology to support its evolving business requirements ranging from ERP, MFG, SCM, HCM, CRM, FP&A, to BI.

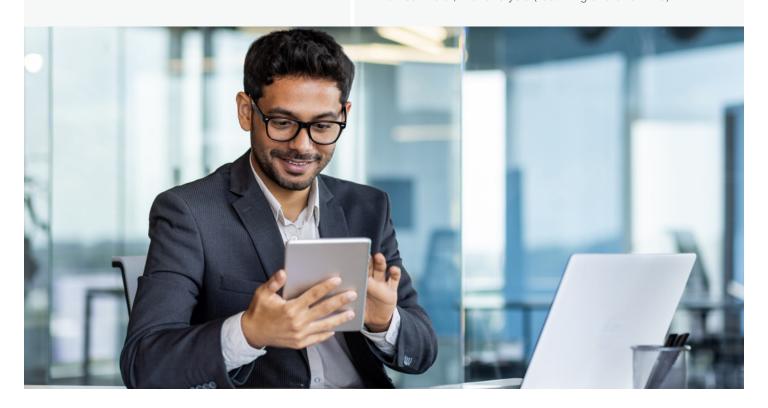
The BSA includes the following components:

#### **Current state analysis**

- · Outline existing systems
- Business process analysis
- Catalog requirements / pain points

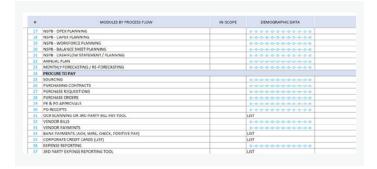
#### **Future state recommendations**

- Business process optimization (observation, impact, recommendation, prioritization)
- Technology roadmap definition
- · Technology vendor analysis
- · Deployment strategy & timeline analysis
- Client-side resource availability analysis
- Ongoing BPO & system support analysis
- 5 Year TCO / ROI analysis (recurring and one-time)





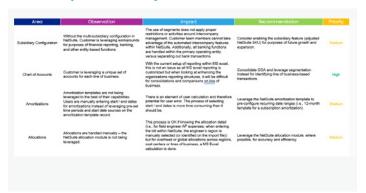
#### **Requirements definition**



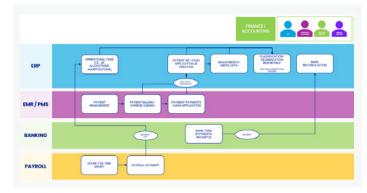
#### **Existing systems**



### **Business process analysis**



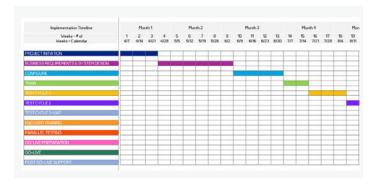
#### Swim lane analysis



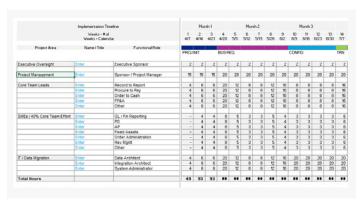
### **Technology roadmap**



### **Deployment timeline**



### **Client-side resource analysis**



## 5 year TCO / ROI Analysis (recurring and one-time)

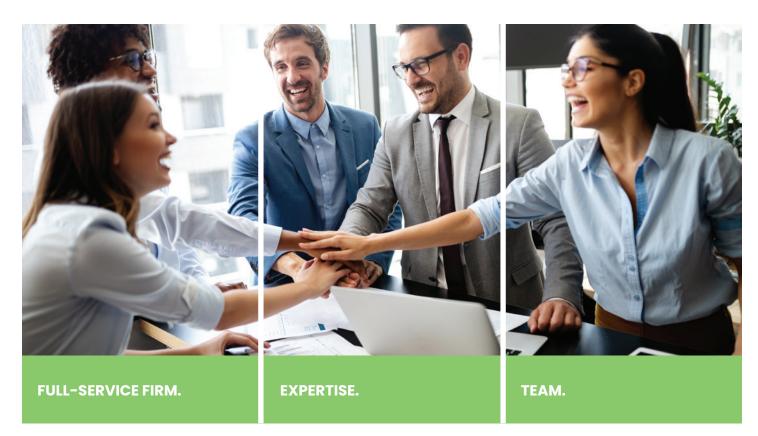






## **Honest to a Fault**

The consulting industry is plagued with firms willing to take advantage of a customer's inexperience around budget, deployment timeline, and software knowledge. At Caravel, we are upfront and honest about everything. The reality is that implementing enterprise business applications (if done right) takes time and money. Caravel would rather forfeit jobs to other firms promising cheaper pricing and unrealistic timelines than cut corners and costs at the detriment of the customer. Our goal is to meet customer expectations on Day 1 by finding the best fit for an implementation, helping to set customers up for success from the start.



#### **Contact us**



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