



CARAVEL

BPM Technology Solutions

CUSTOMER PROFILE

Industry: HealthCare

Rothman Orthopaedic Institute



A world leader in the field of orthopedics, Rothman Orthopaedics partners with health systems, hospitals, and physicians to build enduring musculoskeletal systems of care in communities that are high-quality, compassionate, affordable, and grounded in evidence-based medicine. Rothman Orthopaedics physicians treat patients in 37 locations and have surgical privileges at 71 Pennsylvania, New Jersey, New York, and Florida facilities.

HQ: Philadelphia, PA **Founded:** 1970 **Employees:** 1500

Existing ERP: Sage Intacct

Other systems: Stamplicy, Concur, Vena, Paycom, Amex, PNC, Wilmington Savings, BofA, eClinicalWorks, Tableau, MotionMD

Customer Challenges: Disparate old systems, clunky reporting which required a lot of manual intervention, difficulty managing and reporting on 40 entities in Intacct.

Deal Competitors: N/A

Why we Won: Industry expertise, thorough implementation methodology and white glove approach along with sophisticated tooling.

Caravel teams:

Andrew Mathews, Caila Cohen, Erica Kyriakides, Scott Curry

NetSuite Implementation

NetSuite sales team:

Emmanuel Mateo, Shane Coulter

NetSuite: Healthcare Premium

Methodology: SuiteSuccess + Optimization

Modules: R2R, P2P, OCR, FA, P2C, NSPB, Non-Controlling Interest, Shared Vendor Bills

Interfaces: Banking, Amex CC, Paycom, eClinicalWorks, Tableau, DocuSign, Amion Time Entry, Netgain Punchout, MotionMD (Orthotics), Envi

Approach: Rothman Orthopaedic Institute will deploy NetSuite in a single phase with core functionality going live in 7 months and integrating to various 3rd party systems in phase one.

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