

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Services

Engineering Design & Testing Corp (EDT Engineers)



Engineering Design & Testing Corp. (EDT) is an employee-owned engineering firm that applies technical and scientific resources to determine the root causes of losses involving people, property, and products of manufacture.

HQ: Cayce, SC **Founded:** 1979 **Employees:** 160

Existing ERP: Centerpoint

Other systems: HubSpot, Harvest, ADP, OTIS, TyMetrix, Legal-X

Customer Challenges: Integration, Reporting, Consolidation, Project Management

Deal Competitors: Deltek, Intacct, MCSFT

Why we Won: Because we came to the table and solved for some specific billing use cases they have and can deliver for a reasonable price point.

Caravel teams:

Corey Ruane, David Tillotson

NetSuite Implementation

NetSuite sales team:

Alberto Ochoa, Josh Katz

NetSuite: Services Premium

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Project to Cash

Interfaces: Banking, Payroll, CRM, Time Entry, Legal Billing Platforms

Approach: EDT Will deploy NetSuite in a single phase with various integrations going live in 4 months.

**CONTACT US:**

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