

**CARAVEL**

BPM Technology Solutions

**CUSTOMER PROFILE**

# Industry: Non-Profit

## A2LA (American Association for Laboratory Accreditation)



A2LA is a nonprofit, non-governmental, public service, membership society. A2LA also offers programs for the accreditation of testing laboratories, calibration laboratories, inspection bodies, proficiency testing providers, medical testing laboratories, reference material producers, and product certification bodies.

**HQ:** Frederick, MD **Founded:** 1978 **Employees:** 200

**Existing ERP:** Microsoft SL

**Other systems:** N/A

**Customer Challenges:** Reporting, Project Management

**Deal Competitors:** Intacct, Microsoft

**Why we Won:** Because of credibility built by on-site presence and creating an open line of communication via cell with the client.

**Caravel teams:**

Corey Ruane, David Tillotson

## NetSuite Implementation

**NetSuite sales team:** Sara King

**NetSuite:** Services

**Methodology:** SuiteSuccess

**Modules:** Financials, Projects, AR, AP, Multi-Entity

**Interfaces:** Banking, Databasics

**Approach:** A2LA will deploy NetSuite in a single phase with core functionality going live in 4 months and integrating with various 3rd party applications

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