



CARAVEL

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Services

Vatn Systems



Vatn builds affordable modular autonomous underwater vehicles. Stay tuned for the launch of our first AUV. We are backed by Decisive Point.

HQ: Bristol, RI **Founded:** 2023 **Employees:** 10

Existing ERP: QuickBooks

Other systems: Salesforce, Ramp, JustWorks

Customer Challenges: Scaling and needed an ERP outside of just a bevy of point solutions.

Deal Competitors: Epicor, Acumatica, Deltek

Why we Won: We won because of NetSuite's modern feel, ease of use - point and click capabilities.

Caravel teams:

Frank Herr, Jake Waters

NetSuite Implementation

NetSuite sales team:

Taylor Hines, Logan Smith

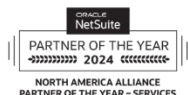
NetSuite: Products STD – MFG Edition

Methodology: SuiteSuccess + Optimization

Modules: Financials, Record to Report, Procure to Pay, Design to Build, Project to Cash, Order to Cash, BPM SuiteBundles

Interfaces: Banking, Salesforce, Ramp

Approach: Vatn Systems will deploy NetSuite in a single phase with core functionality going live in month five.



CONTACT US:

714-253-4455 or info@caravel-partners.com | caravel-partners.com