

CUSTOMER PROFILE

Industry: Healthcare

US VisionMed Partners



US VisionMed Partners is a healthcare management organization based in Dallas, Texas, specializing in ophthalmology and vision care services. The company partners with eye care practices to provide administrative support, operational management, and strategic growth initiatives while allowing physicians to focus on patient care.

HQ: Dallas, TX Founded: 2024 Employees: <100

Existing ERP: QuickBooks

Other systems: Cashflow360, Bill.com, JP Morgan Chase, Ramp, Excel, Trinet,

Revolution, Crystal

Customer Challenges: Consolidated reporting across entities, financial reporting and

analysis

Deal Competitors: Intacct

Why we Won: Due to trust gained with the client, and they like the NetSuite UI.

Caravel teams:

Jake Waters, Kelly Gonyea, Scott Curry

NetSuite Implementation

NetSuite sales team:

Claire Hermann, Rachel Rudolph



NetSuite: Healthcare

Methodology: SuiteSuccess + Optimization

Modules: Financials, Record to Report, Procure to Pay, Design to Build, Order to Cash

Interfaces: Banking, Ramp, Revolution & Crystal

Approach: USVMP will implement in a single phased approach going live in 8 weeks.





