Industry: Professional Services

Right Restoration Partners

Right Restoration Partners is a national platform focused on partnering with and supporting the growth of exceptional emergency restoration services businesses that deliver high-quality solutions across water and fire damage mitigation, mold and asbestos remediation, rebuild services, and pack-out and storage. Committed to enabling growth, Right Restoration supports its partners by attracting and developing skilled talent, investing in cutting-edge technology and systems that enable best-in-class and efficient customer service, and accelerating and diversifying lead generation.

HQ: Atlanta, GA   **Founded:** 2024   **Employees:** 6,000

Existing ERP: QuickBooks

Other systems: Ramp, BoA, Xelerate, Xactimate

Customer Challenges: Consolidation of multiple FSM systems and integration with ERP/financial systems.

Deal Competitors: Light compete with Intacct

Why we Won: Because NetSuite was the more capable product for their needs.

Caravel teams:
Scott Curry, Caila Cohen

NetSuite Implementation

NetSuite sales team:
Brian Kauffman, Logan Atkinson, John Murphy

NetSuite: Financials First

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Project to Cash

Interfaces: Bank of America, ADP, Ramp, Xelerate, Xactimate

Approach: Right Restoration will deploy NetSuite in a single phase with core functionality going live in month 4 and integrating to various 3rd party systems in phase one.

ORACLE NetSuite
PARTNER OF THE YEAR 2024
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR – SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR 2023
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR – SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR 2022
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR 2021
VERTICAL ALLIANCE OF THE YEAR
SERVICES