



Industry: Services

Mach Industries



Mach Industries builds next-generation defense systems in stealth.

HQ: Huntington Beach, CA **Founded:** 2013 **Employees:** 92

Existing ERP: QuickBooks

Other systems: Sortly, EasyPlan, Ramp, Excel, Rippling

Customer Challenges: Project Management, Compliance, Inventory & Process Control

Deal Competitors: Deltek

Why we Won: We won because of NetSuite's user friendliness and modern feel along with our strong experience in the government contracting space and our investment in IP solutions such as DCAA.

Caravel teams:
Andrew Mathews
Frank Herr

NetSuite Implementation

NetSuite sales team:
Catherine Morris
Jon Alfonso

NetSuite: Manufacturing Standard

Methodology: SuiteSuccess + Optimization

Modules: Financials, Record to Report, Procure to Pay, Design to Build, Order to Cash, Project to Cash, DCAA

Interfaces: Banking, Rippling, Ramp, StratoKey, Manufacturo

Approach: Mach Industries will deploy NetSuite in a single phase with core functionality going live in month four.

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