

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Financial Services

LTC Properties



LTC is a real estate investment trust (REIT) investing in seniors housing and health care properties primarily through sale-leasebacks, mortgage financing, joint-ventures and structured finance solutions including preferred equity and mezzanine lending.

HQ: West Lake Village, CA **Founded:** 1992 **Employees:** 23

Existing ERP: Great Plains

Other systems: Sage Fam, Sutisoft, Access Database, ADP, Banking, AMEX

Customer Challenges: Manual reporting in Excel

Deal Competitors: Yardi

Why we Won: Because of our relationship with the customer, our experience in the financial services industry, and our solutioning.

Caravel teams:

Caila Cohen
Scott Curry

NetSuite Implementation

NetSuite sales team:

Chris Kettell, Bobby
Molinaro

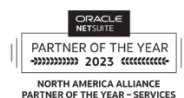
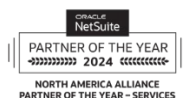
NetSuite: Financials First STD

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Order to Cash, Planning and Budgeting, NSAW

Interfaces: Banking, AMEX, ADP, Access Database

Approach: LTC will deploy NetSuite in a single phase with core functionality going live in month 15 and integrating to various 3rd party systems in phase one.



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