



# Industry: Non-Profit

## IntraHealth Group



IntraHealth Group is not just another billing company. IntraHealth Group offers experienced resources to help medical practices maximize revenues and gain better control over internal process and procedures. Their management team has 50 years of experience in running health-care practices just like yours. They are trusted partners for outsourcing and consulting. They offer flexible services all the way to opening new offices.

**HQ:** Atlanta, GA   **Founded:** 2002   **Employees:** 600

**Existing ERP:** Microsoft GP

**Other systems:** Athena, Epic, SIS, Concur, Paylocity, MotionMD, PowerBI

**Customer Challenges:** Reporting, Consolidations, NCI, Automation

**Deal Competitors:** Microsoft GP

**Why we Won:** We won because of our Healthcare specialization, accounting backing, and ability to understand their challenges and solution. We also had some IP that set us apart from Channel.

**Caravel teams:**

Corey Ruane

Rob Cupka

## NetSuite Implementation

**NetSuite sales team:**

Jeremy Croke

**NetSuite:** Financials First Standard

**Methodology:** SuiteSuccess + Optimization

**Modules:** Record to Report, Procure to Pay, Order to Cash, EPM

**Interfaces:** Banking, Rippling, Paylocity, Concur, LeaseQuery, Athena, Epic, SIS, Blackline

**Approach:** IntraHealth will deploy NetSuite in a multi-phased approach with core ERP functionality going live in month 4 along with various 3rd party integrations. NSPB will closely follow in phase two.