

**CARAVEL**

BPM Technology Solutions

CUSTOMER PROFILE

Industry: Non-Profit

International Associations of Privacy Professionals, Inc. (IAPP)



The IAPP is the largest privacy association in the world and a leader in the privacy industry, facilitating conversations, debates and collaboration among key industry leaders and organizations. We provide resources for practitioners to develop and advance their careers while helping professionals and businesses navigate the complexities of the evolving environment and how to define and manage privacy issues.

HQ: Portsmouth, NH **Founded:** 2000 **Employees:** 270

Existing ERP: QuickBooks

Other systems: Salesforce, Concur, UKG, BigCommerce, Stripe, Stova, Plutus, PowerBI

Customer Challenges: Reporting, Integrations, Revenue Management

Deal Competitors: Zenardy, Intacct

Why we Won: Because we were honest and consultative with the client, as well as our experience with nonprofits, associations and similar companies, as well as our flexibility in terms of pricing/deployment model.

Caravel teams:

Corey Ruane
Rob Cupka

NetSuite Implementation

NetSuite sales team:
Stefani Jutronich

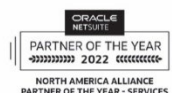
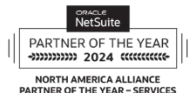
NetSuite: Social Impact Standard

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Order to Cash

Interfaces: Banking, UKG, Payroll, Concur, BogCommerce, Salesforce/Nimble, Stova

Approach: IAPP will deploy NetSuite in a multi-phased approach with core functionality going live in 5 months and integration with various 3rd party applications.

**CONTACT US:**

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