# Industry: Services

## Duncan Solutions

Duncan Solutions

Business Processing Solutions (Duncan) is a full-service provider of parking, tolling, mobility and transportation management solutions to leading municipalities, transportation authorities, and commercial clients throughout North America. Our solutions include violation processing, DMV data management, secure transaction processing and debt collection services.

**HQ:** Horseheads, NY    **Founded:** 1936    **Employees:** 163

**Existing ERP:** Oracle Cloud

**Other systems:** Salesforce, Concur, Hyperion, Bill.com, ADP, BoA, PNC

**Customer Challenges:** Reporting and reconciliations, need quick timeline to deploy due to carveout and the TSA charging fees until they can operate independently.

**Deal Competitors:** Microsoft, Workday

**Why we Won:** We won this based on our industry expertise, gaining a strong understanding of their business throughout the cycle, developing relationships with their PE, and having worked with similar carveouts from Oracle EBS in the past.

**Caravel teams:**
Corey Ruane
Rob Cupka

## NetSuite Implementation

**NetSuite sales team:**
Jim Koerner, Christine Starke, Bobby Molinaro

**NetSuite:** Service Prm

**Methodology:** SuiteSuccess + Optimization

**Modules:** Record to Report, Procure to Pay, Order to Cash

**Interfaces:** Banking, Payroll, Usage, Bill Pay, Planning & Budgeting, CRM

**Approach:** Duncan Solutions will deploy NetSuite in a single phase with core functionality going live in month six.

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NORTH AMERICA ALLIANCE
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2023
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2022
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