



Industry: High-Tech

CoreX Group, LLC**core.x**

The CoreX leadership team has been powering ServiceNow enterprise-wide transformations at both Global and Elite Partners (and from within ServiceNow itself) since 2009. Their mission is to empower customers to harness the power of ServiceNow, unlocking trapped value in core business operations, from customers and suppliers and across finance, supply chain, and procurement processes.

HQ: Wilmington, Delaware **Founded:** 2023 **Employees:** 28**Existing ERP:** QuickBooks**Other systems:** Microsoft Nav, HubSpot, Concur, ServiceNow**Customer Challenges:** Intercompany & multi-entity consolidation, reporting, data warehousing**Deal Competitors:** ScaleNorth, Intacct**Why we Won:** Due to executive alignment to ensure a successful project for their PE firm and a reference call from a client of ours who had implemented NetSuite three times - all with Caravel.**Caravel teams:**

Caila Cohen, Frank Herr

NetSuite Implementation

NetSuite sales team:
Henry Funaro**NetSuite:** Services STD**Methodology:** SuiteSuccess + Optimization**Modules:** Financials, Record to Report, Procure to Pay, Order to Cash, Project to Cash, NSAW**Interfaces:** Banking, Paycor, Concur, HubSpot, ServiceNow**Approach:** CoreX will deploy NetSuite in a multi-phase approach with core functionality going live in month four. Phase two will include additional refinements to NSAW & and middleware integration to ServiceNow.**CONTACT US:**714-253-4455 or info@caravel-partners.com | caravel-partners.com