



Industry: Healthcare

ApolloMD



ApolloMD is a physician-led national group practice, specializing in Emergency Medicine, Hospital Medicine, Anesthesia and Radiology Services. Emphasizing quality, efficiency, communication and patient satisfaction, ApolloMD works collaboratively with our partner facilities to implement best practices and process improvement across the board.

HQ: Atlanta, GA **Founded:** 1983 **Employees:** 946

Existing ERP: Sage 500

Other systems: QuickBooks, Concur, Paycom, Free Agent, Adaptive, PowerBI, BizNet

Customer Challenges: Multi-entity management, financial reporting, account/bank reconciliations, vendor and AP management

Deal Competitors: Sage Intacct

Caravel teams:

Caila Cohen, Scott Curry

NetSuite Implementation

NetSuite sales team:
Taylor Randall, Vince Kroll

NetSuite: Financials First Premium

Methodology: SuiteSuccess + Optimization

Modules: Record to Report, Procure to Pay, Order to Cash, Planning & Budgeting, NSAR

Interfaces: Banking, LockBox, Payroll, PowerBI, Track1099, RMD Group Management Portal, Stripe

Approach: ApolloMD will deploy NetSuite in a single phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase one.



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