

# **CUSTOMER PROFILE**

# **Industry: Non-Profit**

### The Simons Foundation



The Simons Foundation's mission is to advance the frontiers of research in mathematics and the basic sciences. Since its founding in 1994 by Jim and Marilyn Simons, the foundation has been a champion of basic science through grant funding, support for research and public engagement. The Simons Foundation makes grants in four areas: Mathematics & Physical Sciences, Life Sciences, Autism & Neuroscience, and Science, Society & Culture.

HQ: New York, NY Founded: 1994 Employees: 500

**Existing ERP:** Great Plains

Other systems: Concur, Planful, Tableau, ADP, SmartSimple, Cvent Customer Challenges: Consolidation/Elimination, Grant Management

**Deal Competitors:** Protiviti

Why we Won: Caravel won due to being a NetSuite consulting firm first, before an

accounting firm.

### **Caravel teams:**

Caila Cohen, Frank Herr, **Jake Waters** 

## **NetSuite Implementation**

NetSuite: Social Impact Standard

Methodology: SuiteSuccess + Optimization

Modules: Financials, Record to Report, Procure to Pay, Project to Cash **NetSuite sales team:** 

Interfaces: Banking, Concur, ADP, Cvent, SmartSimple, Planful, Tableau

Approach: The Simons Foundation will deploy NetSuite in a single phase with core

functionality going live in month five.

Shannon Cotter Elizabeth Willard