



CARAVEL

BPM Technology Solutions

# Customer PROFILE

## Champlain Housing Trust



The Champlain Housing Trust is a community land trust that supports strong, vital communities in northwest Vermont through the development and stewardship of permanently affordable homes and associated community assets.

### Demographics

**INDUSTRY** Non-Profit

**HEADQUARTERS** Burlington, VT

**FOUNDED** 1984

**EMPLOYEES** 100

**EXISTING ERP** MIP

**OTHER SYSTEMS** Realpage, Salesforce, Asset Keeper, Centercard, Microsoft Access/SQL, Neighborly, Bytepro, ADP, Freshbooks, Mews

### Sales Teams

**NETSUITE** John Martin

**CARAVEL** Frank Herr, David Tillotson

### NetSuite Solution

**NETSUITE** Non-Profit Premium

**MODULES** Financials, Record to Report, Procure to Pay, Project to Cash, Order to Cash, NSPB

**INTERFACES** Banking, Centercard, Ramp, ADP, Salesforce, Mews, Neighborly, Realpage

### Implementation

**TIMELINE** 5 months

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** Champlain Housing Trust will deploy NetSuite in a single phase, with core functionality going live in month 5 and integrating to various 3<sup>rd</sup> party systems simultaneously.



### CONTACT US

info@caravel-partners.com | 714-253-4455 | www.caravel-partners.com