



Hayden Homes

HAYDEN HOMES

Hayden Homes has provided over 23,000 new homes to price conscious, value-driven homebuyers in underserved, secondary markets throughout Washington, Oregon, Idaho and Montana. Hayden Homes continues to be the largest privately-owned new home builder in the Pacific Northwest.

Demographics

INDUSTRY Products

HEADQUARTERS Redmond, OR

FOUNDED 1989

EMPLOYEES 150-200

Sales Teams

NETSUITE Peter Katz

EXISTING ERP Dynamics SL

OTHER SYSTEMS Kova, Salesforce, Concur, ADP

CARAVEL Frank Herr. David Tillotson

NetSuite Solution

NETSUITE Services Standard

MODULES Financials, Record to Report, Procure to Pay, Order to Cash

INTERFACES Banking, Kova, Concur, ADP

Implementation

TIMELINE 5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Hayden Homes will deploy NetSuite in a single phase with core functionality going live in month 5, while simultaneously integrating with 3rd party systems.









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