



# Perricone Farms



Founded in 1994, Perricone Farms is one of the leading premium, craft juice producers in the United States. They simply focus on creating the best tasting juice and maintaining strong relationships with our customers and growers.

## Demographics

**INDUSTRY** Mfg/Dist

**HEADQUARTERS** Newport Beach, CA

**FOUNDED** 1994

**EMPLOYEES** 135

**EXISTING ERP** Sage 300

**OTHER SYSTEMS** NetSuite, Batchmaster, Indian River Software, Concur, HubSpot, SPS Commerce, Edisoft, Itrade, RF-Smart, Paylocity, ADP, Citi National Bank, PNC, PowerBI, Azure, Shopify

## Sales Teams

**NETSUITE** N/A

**CARAVEL** Caila Cohen, David Jarrell, Scott Curry

## NetSuite Solution

**NETSUITE** TBC

**MODULES** Record to Report, Procure to Pay, Design to Build, Order to Cash, NSAW, NSPB

**INTERFACES** Banking, Paylocity, SPS Commerce, Itrade, RF-Smart

## Implementation

**TIMELINE** 6 months phase 1, 3 months phase 2

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** Perricone will deploy NetSuite in a multi-phase approach, with core functionality going live in month 6 and integrating to various 3<sup>rd</sup> party systems in phase one.

