



Cisco Eagle



Cisco Eagle is a leading provider of material handling systems and equipment, offering innovative solutions to help businesses efficiently move, store, retrieve, control, and protect their products throughout their entire lifecycle. Their comprehensive services provide clients with endto-end support, including sales, system design, implementation, service, and maintenance. They cater to a range of industries, including warehousing, distribution, manufacturing, and commercial operations that require efficient product handling.

Demographics

INDUSTRY Products

HEADQUARTERS Dallas, TX

FOUNDED 1970

EMPLOYEES 51-200

EXISTING ERP Dynamics - Solomon

OTHER SYSTEMS Microsoft Dynamics (CRM), Paycor, Quotebuilder, Paytrace, FieldWire, Sage, EZ Lease, eShipping

Sales Teams

NETSUITE Josh Smilovitz, Brent Lavitt

CARAVEL David Jarrell, Naveen Inampudi, Scott Curry

NetSuite Solution

NETSUITE Manufacturing Premium

MODULES Financials, Record to Report, Procure to Pay, Design to Build, Project to Cash, Order to Cash, Field Service Management, NSAW

INTERFACES Banking, Paycor, Avalara, Dynamics CRM, Custom SQL Server, eShipping

Implementation

TIMELINE 8 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Cisco Eagle will deploy NetSuite in a single phase with core functionality and Caravel IP going live in 8 months and integrating to various 3rd party systems in phase 1 via Boomi.









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