

Customer PROFILE

WeTravel



Founded in 2016, WeTravel's platform handles the predeparture management of multi-day, group tours for thousands of travel businesses. From travel-specific itinerary builders that translate to well-designed tour pages and integrated booking buttons to lead generation and marketing tools to customizable payment options for your travelers and suppliers, WeTravel exists to help you grow your business -- and help travelers experience the world through your tours.

Demographics

INDUSTRY Fin-Tech

HEADQUARTERS San Francisco, CA

FOUNDED 2023

EMPLOYEES 235

EXISTING ERP QuickBooks

OTHER SYSTEMS Ramp, JPM, Stripe, Airwallex, Mangopay

Sales Teams

NETSUITE Tanner Ayle

CARAVEL Caila Cohen, Corey Ruane

NetSuite Solution

NETSUITE Software

MODULES Financials, Procure to Pay, Order to Cash, Revenue Management

INTERFACES Banking, RAMP, Deel, Stripe

Implementation

TIMELINE 3 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH WeTravel will deploy NetSuite in a single phase with core functionality going live in 3 months with integrations of various 3rd party applications.







