

# **Customer PROFILE**

# **Nationwide Organ Transport Authority**



NORA provides Air, Ground and Commercial Airline Courier transport services to the Organ Procurement Community. Their state-of-the-art dispatch center is the nucleus of the operation and brings together all the different resources and skills for seamless organ recovery transportation. By utilizing state of the art communications equipment, their field employees are always within reach. All the logistics for every transport will be arranged, followed, tracked, updated and once completed, and undergo a quality assurance review by our management team.

### **Demographics**

**INDUSTRY** Services

**HEADQUARTERS** St. Charles, IL

**FOUNDED 2012** 

**EMPLOYEES** 175

**EXISTING ERP QuickBooks** 

OTHER SYSTEMS HubSpot, Excel, Ceridian DayForce, CrossFirst Bank, Credit cards, Power BI, Jira, File Maker Pro

#### **Sales Teams**

**NETSUITE** Cole Miller, Bobby Molinaro

**CARAVEL** Andrew Mathews, David Tillotson, Kelly Gonyea, Scott Curry

#### **NetSuite Solution**

**NETSUITE** Services Standard

**MODULES** Record to Report, Procure to Pay, Order to Cash, Planning and Budgeting

INTERFACES Banking, Credit card, Ceridian DayForce, Netgain, HubSpot, File Maker Pro

## **Implementation**

**TIMELINE** 6 months

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** The implementation approach for NORA will be a phased approach with integrations to 3<sup>rd</sup> party systems.







