

# **Customer PROFILE**

# Relay Resources



Relay Resources is committed to doing things differently in order to make a difference. Their mission is to cultivate meaningful work for people with disabilities and other barriers. They don't just place people in jobs, they partner with their customers to identify business needs and create customized solutions. They engage with a community of willing and able workers who have faced barriers, and help them to lead more fulfilling and independent lives through training, employment, and housing.

### **Demographics**

**INDUSTRY** Non-Profit

**HEADQUARTERS** Portland, OR

**FOUNDED** 1951

**EMPLOYEES** 500-1000

**EXISTING ERP** Abila MIP

**OTHER SYSTEMS** Salesforce, Yardi, FloQast, UKG, Nulogy, Washington Trust Bank

#### **Sales Teams**

**NETSUITE** Kody Weil, Katie Miller

**CARAVEL** David Tillotson, Erica Kyriakides

#### **NetSuite Solution**

**NETSUITE** Social Impact

MODULES Record to Report, Procure to Pay, Fixed Assets, Design to Build, Order to Cash, NSPB, BPM Suite Bundles: Bank Payment Automation & Email Based Approvals

**INTERFACES** Banking, UKG, Yardi., FloQast, Nulogy, Salesforce.com

## **Implementation**

**TIMELINE** 5 months

**METHODOLOGY** SuiteSuccess + Optimization

APPROACH Relay Resources will deploy NetSuite in a single phase with core functionality going live in 5 months and integrating to various third party systems in phase one.







