# Green Security

Green Security™ is an institutional safety company that combines credentialing and background investigation with advanced onsite technologies to control, manage, and monitor the access of ALL non-employees.

## Demographics

**INDUSTRY** High-Tech

**HEADQUARTERS** Clearwater, FL

**FOUNDED** 2014

**EMPLOYEES** 18

**EXISTING ERP** QuickBooks

**OTHER SYSTEMS** Bill.com, HubSpot, AMEX, Key Bank, Avalara, Authorize.net, ADP

## Sales Teams

**NETSUITE** Robert Lee, Jackie Joelson

**CARAVEL** Caila Cohen, David Tillotson, Scott Curry

## NetSuite Solution

**NETSUITE** Software Standard

**MODULES** Record to Report, Procure to Pay, Order to Cash

**INTERFACES** Banking, AMEX, HubSpot, Proprietary operations system, ADP, Bill.com

## Implementation

**TIMELINE** 4 months

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** Green Security will deploy NetSuite in a single phase with core functionality going live in month 4 and integrating to various 3rd party systems in phase one.

ORACLE NETSUITE
PARTNER OF THE YEAR
2023
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR – SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2022
NORTH AMERICA ALLIANCE
PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2021
VERTICAL ALLIANCE OF THE YEAR
SERVICES

ORACLE NETSUITE
PARTNER OF THE YEAR
2020
VERTICAL ALLIANCE OF
THE YEAR - HI-TECH