

Customer PROFILE

Zippy Shell



Zippy Shell Inc. is a national provider of portable storage and moving solutions. Zippy Shell was founded in 2007 in Australia and launched in the U.S. in 2010. Zippy Shell is one of the fastest-growing moving and storage companies in the U.S. With many locations across the nation Zippy Shell provides a complete suite of services from self-pack, storage, to cross-country moving. In 2018 Zippy Shell merged with 1-800-PACK-RAT, a leader in moving and storage solutions, headquartered in Wake Forest, NC. Zippy Shell is made up of a strong team and board members who have established themselves as leaders in the moving and storage industries.

Demographics

INDUSTRY Financial Services

HEADQUARTERS Wakeforest, NC

FOUNDED 2002

EMPLOYEES 1000

EXISTING ERP Great Plains

OTHER SYSTEMS SFDC, Circulus, Center, ADP, SiteLink (Containers), Stars, Infusionsoft, Revenova (Freight), Zoho

Sales Teams

NETSUITE Jack Weir, Christine Starke

CARAVEL Corey Ruane, Kelly Gonyea, Scott Curry

NetSuite Solution

NETSUITE Financials First Standard

MODULES Record to Report, Procure to Pay

INTERFACES Banking, Various POS, ADP, Center, Circulus

Implementation

TIMELINE 3 months phase 1; 10 months total

METHODOLOGY SuiteSuccess + Optimization

APPROACH Zippy Shell will deploy NetSuite in a multi-phased approach with phase 1 going live in 3 months for an MVP, and integrating with various 3rd party systems along each phase.







