

Customer **PROFILE**

Sain Engineering Associates



Sain Engineering Associates, Inc. (SEA) is a U.S. Small Business Administration certified small business with over 20 years of energy management experience. They are a consulting engineering firm specializing in facility energy efficiency with clientele worldwide and offer a wide array of services to help clients conserve energy, reduce costs and manage their resources.

Demographics

INDUSTRY High-Tech

HEADQUARTERS Birmingham, AL

FOUNDED 1987

EMPLOYEES 100

EXISTING ERP Deltek

OTHER SYSTEMS Excel, Paylocity, Navan

Sales Teams

NETSUITE Dalton Herring

CARAVEL David Tillotson, Kelly Gonyea

NetSuite Solution

NETSUITE Services Standard

MODULES Financials, Record to Report, Procure to Pay, Project to Cash

INTERFACES Navan, Banking, Paylocity

Implementation

TIMELINE 4 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Sain Engineering will deploy NetSuite in a single phase with core functionality going live in month 4 and integrating to various 3rd party systems in phase one.









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