

Customer **PROFILE**

OneWeb Technologies, Inc.



OneWeb Technologies is a global provider of managed satellite communications and professional services to commercial organizations and governments. With access to OneWeb's Low Earth Orbit satellite constellation through the recent acquisition, OneWeb Technologies has become the premier provider of high-speed, low latency, secure, multi-orbit, satellite network solutions to commercial and government customers.

Demographics

INDUSTRY Services

HEADQUARTERS Houston, TX

FOUNDED 1999

EMPLOYEES <50

EXISTING ERP QuickBooks

OTHER SYSTEMS Salesforce, Concur, Excel, Bamboo

Sales Teams

NETSUITE Lauren Fox

CARAVEL Frank Herr, Jake Waters

NetSuite Solution

NETSUITE Services STD

MODULES Financials, Record to Report, Procure to Pay, Design to Build, Order to Cash, Project to Cash, NetSuite CPQ

INTERFACES Banking, Concur

Implementation

TIMELINE 6 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH OneWeb Technologies, Inc. will deploy NetSuite in a multi-phase approach with core functionality going live in month six and adding on NetSuite Field Service at a later date in phase two.









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