

Customer PROFILE

Invictus Capital Partners, LP



Invictus Capital Partners is an alternative asset manager with a focus on opportunistic credit strategies. Founded in 2008, Invictus is 100% owned by its employees and has deep experience across the spectrum of real estate debt investments, including high yielding and distressed bonds and loans. From 2008 to 2014, Invictus served as a joint venture partner and sub-advisor to The Carlyle Group for real estate debt strategies and acquired in excess of \$2 billion in assets. Through an affiliate Verus Mortgage Capital, Invictus seeks to address the credit void in today's mortgage lending market and capitalize on the substantial inefficiency within this sector.

Demographics

INDUSTRY Financial Services

HEADQUARTERS Washington, DC

FOUNDED 2008

EMPLOYEES 200+

EXISTING ERP QuickBooks

OTHER SYSTEMS Salesforce, Bill.com, Concur, Excel, Power BI, Rippling, Bank of California, Wells Fargo, BNY Mellon, CNB, American Express, Lauramac, Loan Vision

Sales Teams

NETSUITE Alex Roveda

CARAVEL Jake Waters, Naveen Inampudi, Scott Curry

NetSuite Solution

NETSUITE Financials First STD

MODULES Financials, Record to Report, Procure to Pay, Order to Cash, Shared Vendor Bills

INTERFACES Banking (Bank of California, Wells Fargo, BNY Mellon, CNB Bank), AMEX, Rippling, Loan Vision, LMS

Implementation

TIMELINE 5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Invictus will deploy NetSuite in a single phase with core functionality going live in 5 months and integrating into various 3rd party systems.







