Slow Payments are a Real

Get Paid Faster and Automate AR

June 21, 2024

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Safe harbor statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.





Christina Wedge VP, Channel Sales



Allison Sobel
National Account Executive

ABOUT CARAVEL

750+



NET NEW NETSUITE IMPLEMENTATIONS























PARTNER OF THE YEAR

NORTH AMERICA ALLIANCE PARTNER OF THE YEAR - SERVICES

\<u>\</u>



ERP Payments for NetSuite

Accept any payments from any sales channel directly in your Oracle NetSuite ERP

Versapay for NetSuite SuitePayments

Versapay

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Collaborative AR

Automate AR tasks and collaborate with customers over the cloud

Versapay AR Automation and Collaboration for... Versapay



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Versapay ERP Payments for NetSuite

Versapay and NetSuite have 2,000+ mutual clients



Great Customer Service and Reliable Integration

We have used Versapay for over five years. The integration with NetSuite is extremely reliable and efficient. It's easy to navigate and find the information we need. In the rare instance that we need to contact customer support, Versapay's staff responds quickly via phone or email. It's rare these days to be able to speak to a real person without going through a long, automated process. Versapay makes the support process enjoyable.

- Emily Dykes, The Royal Standard



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Businesses have nearly



each month due to lapses in communication



are not up to date

Businesses without collaborative payment portals are forced to manually resolve challenges on nearly





lost business due to conflict or confusion during the invoice to cash process



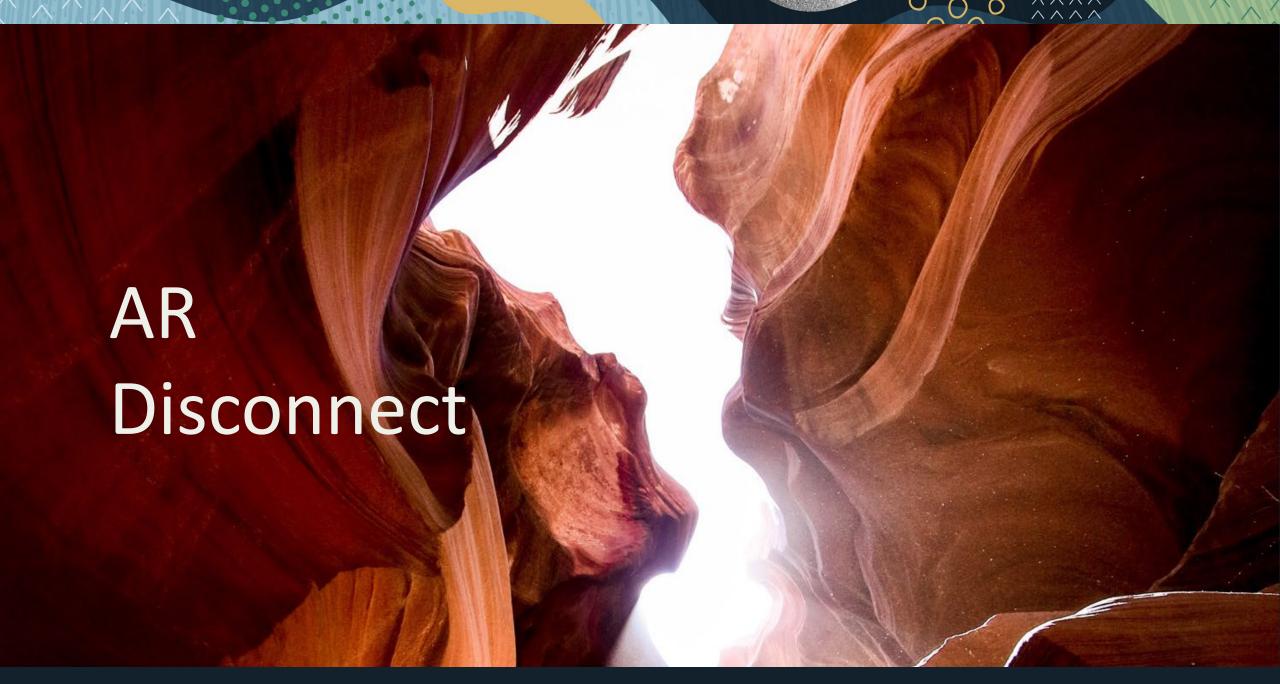
got paid less than owed due to a miscommunication in the invoice-to-cash process

Money lost

Wasted hours

Angry customers





Lack of connection with customers increases manual work and delays

Your AR



- x Invoice lost or received by wrong person
- x Discrepancies are hard to resolve
- Insufficient backup documentation
- x Invoice stuck on someone's desk
- x Check is in the mail
- x Missing or incomplete remittance data

Their AP



92%

agree every department needs to become digitized



of executives say AR digitization has been a low priority

96

say there are improver er a needed in digitizm AR

Automating the existing, broken process leaves the AR disconnect unresolved



Versapay's Accounts Receivable Efficiency Suite

Versapay simplifies the invoice-tocash process by automating accounts receivable, facilitating B2B payments, and streamlining cash application with AI.

Versapay is fully integrated with NetSuite.



- ERP Payments for NetSuite

 Accept payments from any sales channel within NetSuite
- Customer Portal
 Provide 24/7 self-service to your customers
- Collaborative AR

 Automate accounts receivable tasks and collaborate with customers over the cloud
- Cash Application

 Automatically match and apply any payment from any channel with Al

AR Automation That Benefits Everyone

Your Team

- ✓ Effortless invoicing, collections, cash application
- Real-time visibility across customers, divisions, countries
- ✓ Integrated collaboration
- √ Straight-through payment processing
- Actionable insights
- √ Syncs with NetSuite



Your Customer

- Access to complete, up-to-the minute account information
- √ Real-time collaboration to resolve issues
- √ Powerful digital payment options
- Secure self-service, self-management portal
- √ Multi-supplier access

Payments & AR Automation Solutions by Versapay

Solutions for Oracle NetSuite customers to solve multiple needs and price points

ERP Payments for NetSuite

Includes

- Payment processing
- PayNow
- Cash application for online payments

Add-ons

- POS Devices
- E-Commerce

Accept and process payments in NetSuite

ERP Payments

+ Customer Portal

Includes

ERP Payments plus customer features:

- Visibility into account history, invoices, & statements
- Payment acceptance
- Stored wallets

Add-ons

- POS Devices
- E-Commerce

Accept and process payments in NetSuite and provide a customer self-service portal

+ Collaborative AR

Can be purchased with ERP Payments or on its own

Includes

- Comprehensive customer & supplier portals
- Intelligent invoicing
- Advanced AutoPay & dispute management

Editions

- Essentials
- Enhanced
- Professional
- Enterprise

Transform and automate my complex AR processes with intelligent invoicing and collaboration tools

+ Cash Application

Can be purchased with ERP Payments or on its own

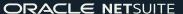
Includes

- Al automation engine
- Configurable match rules
- Flexible payment posting options

Add-ons

- Mobile AR
- Mobile PayNow
- Remote Capture

Automatically match and apply any payment like checks, ACH and wire transfer with AI

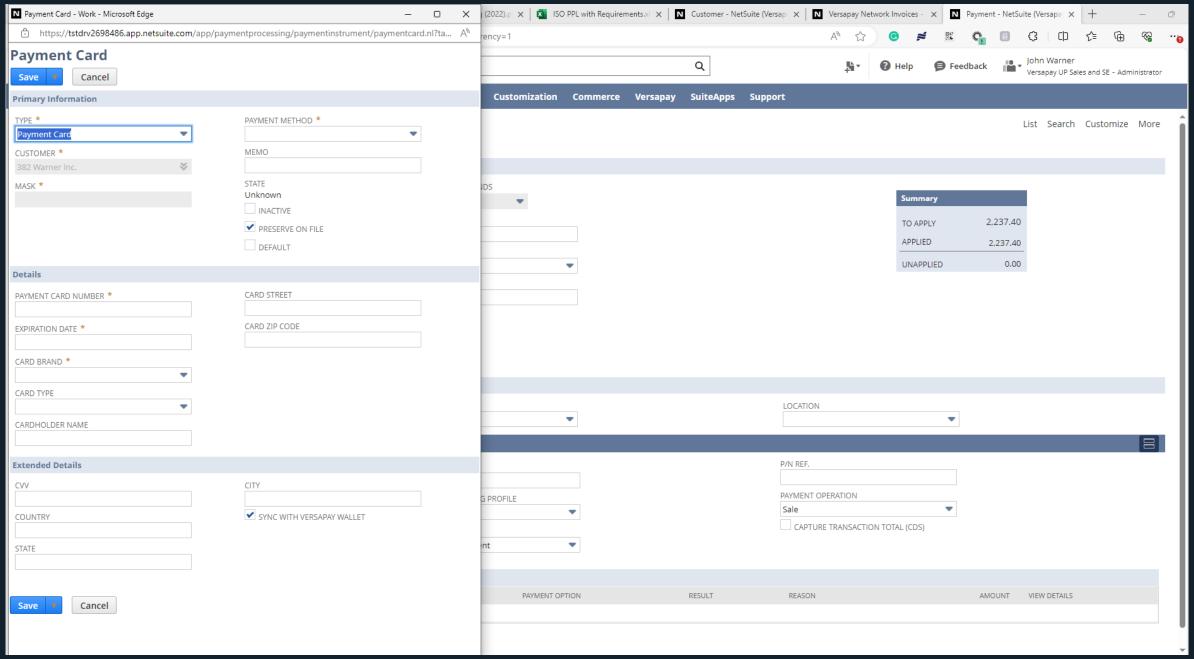


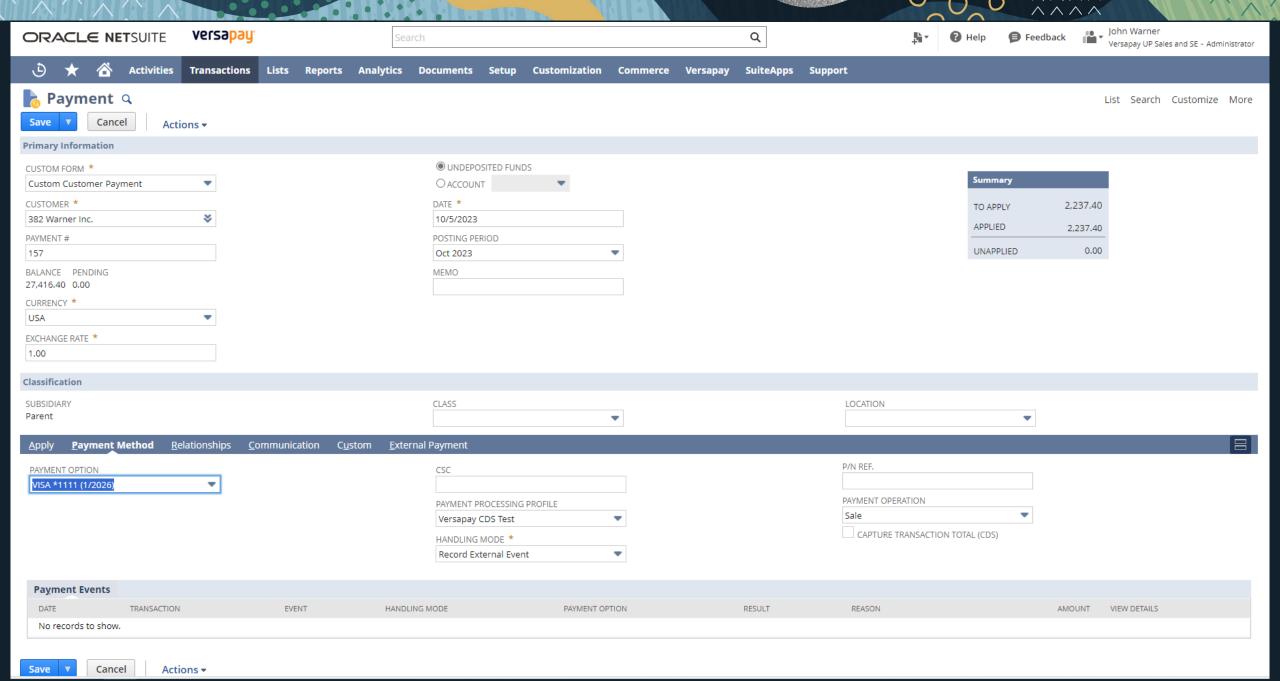
Demo Let's see it in action

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Allison Sobel, National Account Executive





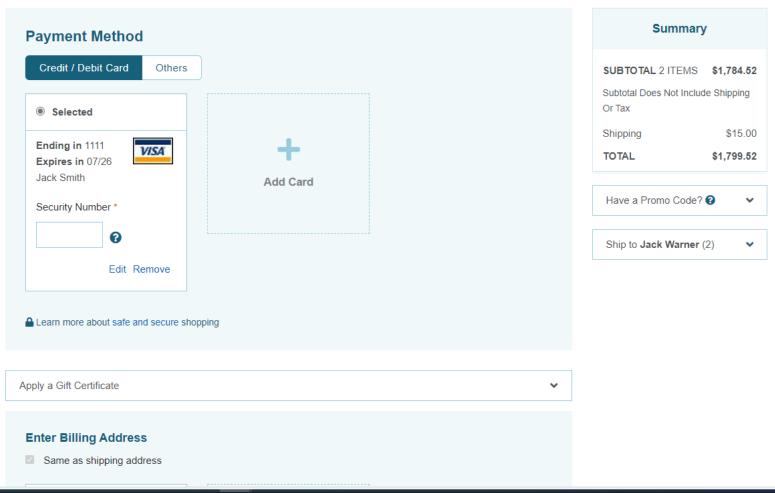




Checkout

1. Shipping Address / 2. Payment / 3. Review

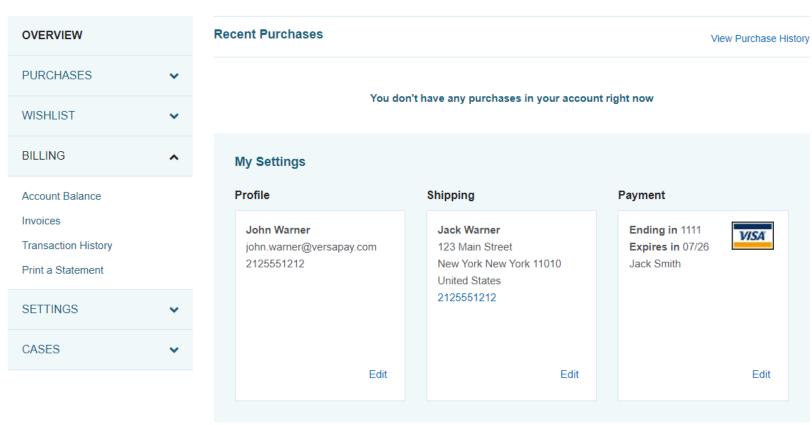
Choose Payment Method

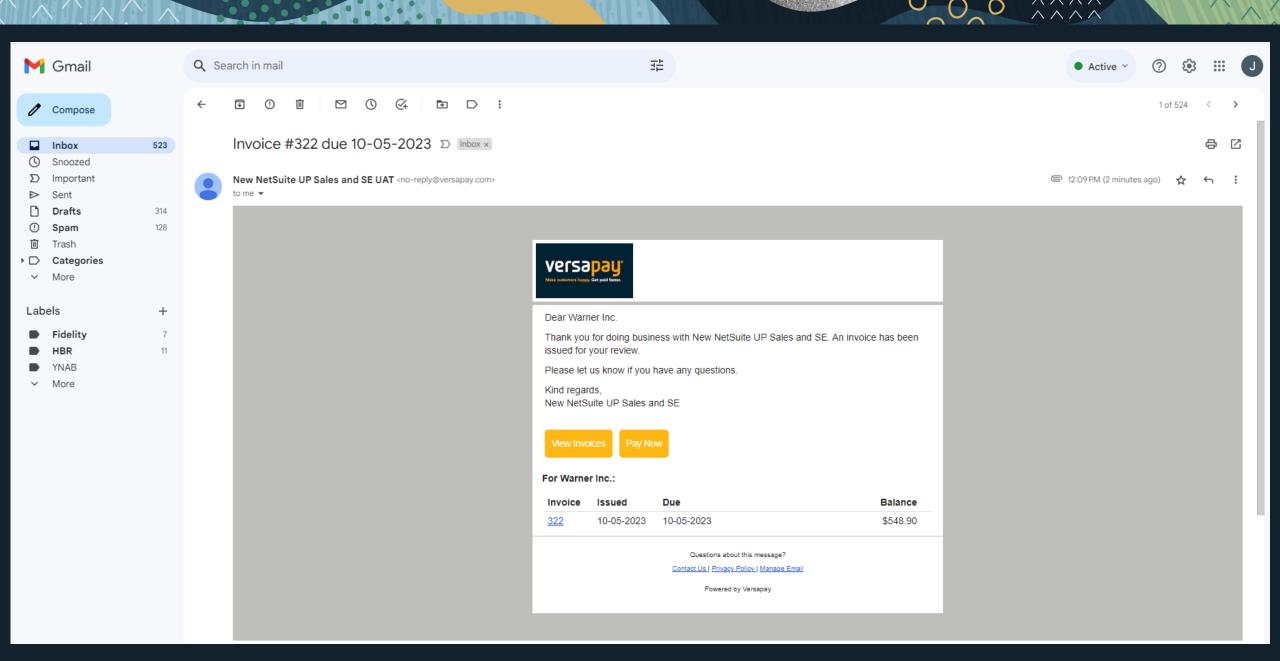




Home > My Account

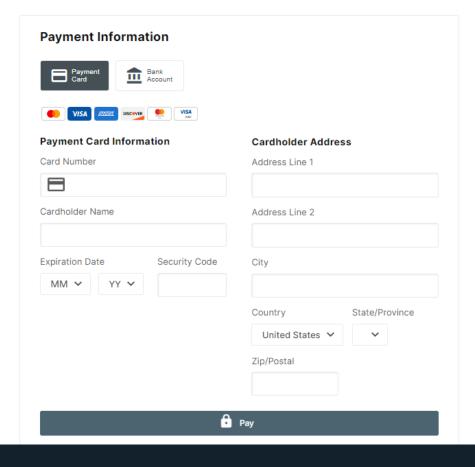
My Account

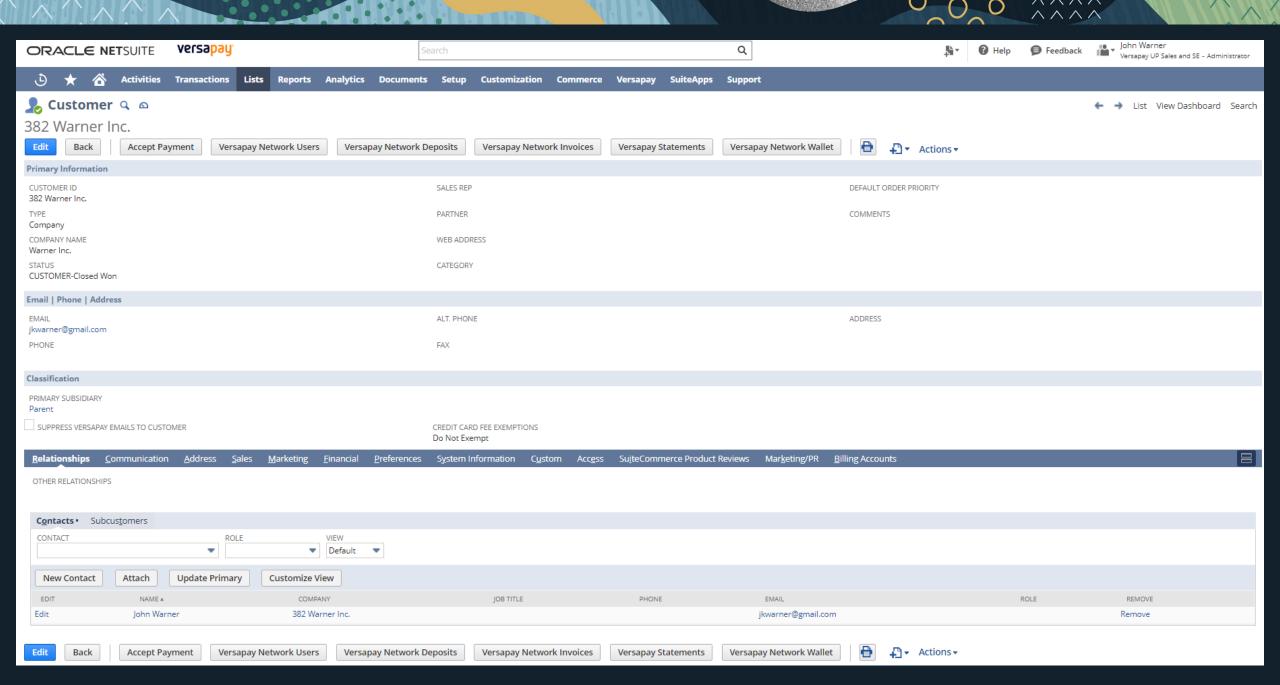


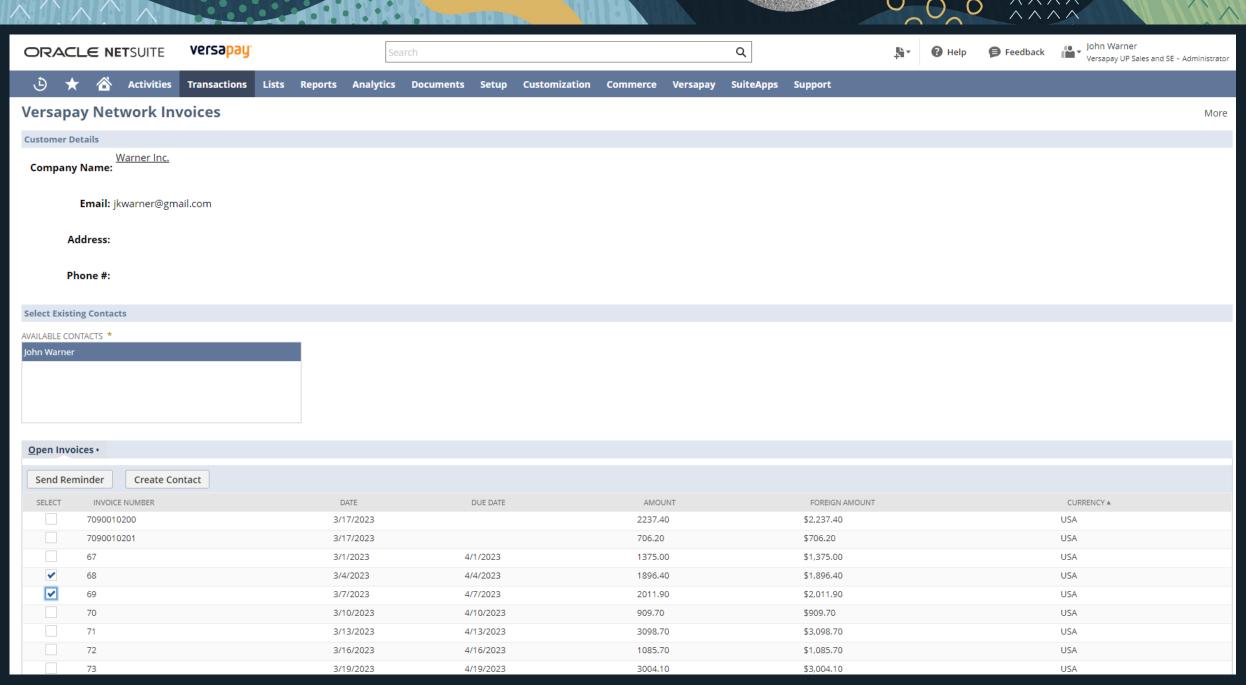


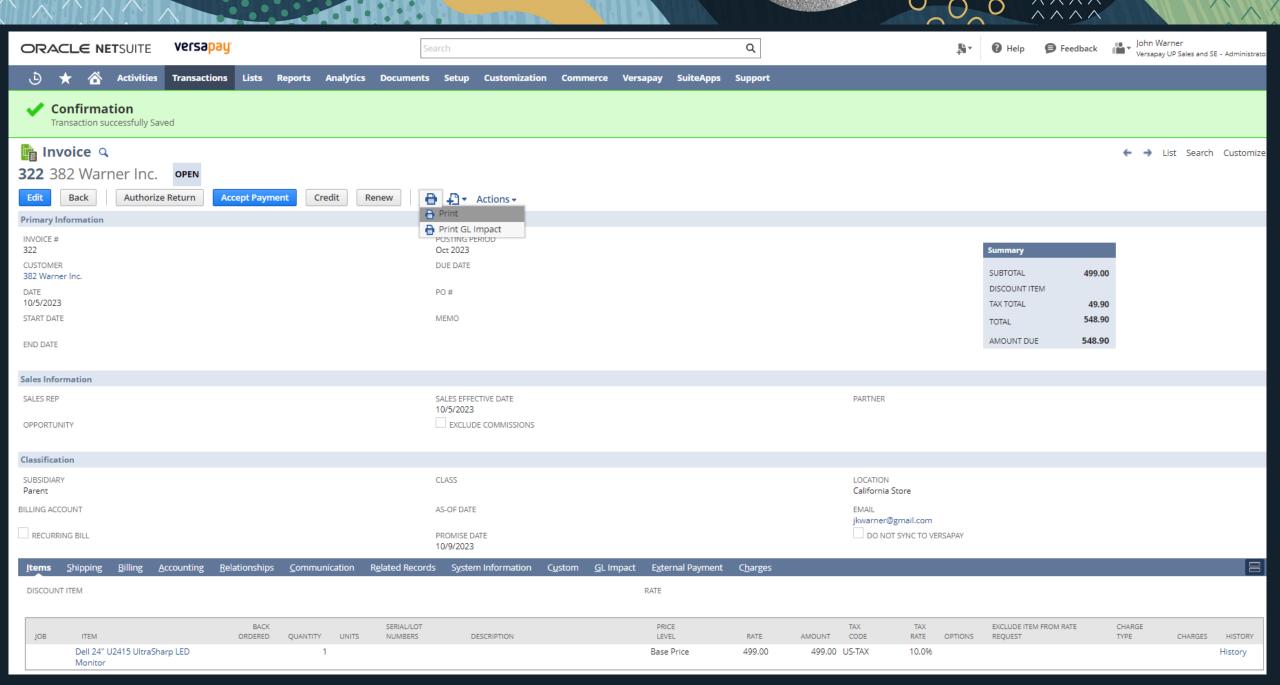


You are about to pay 1 invoice for \$548.90 Invoice # Due Date Amount Balance 322 2023-10-05 \$548.90 \$548.90









Invoice



Custome Invoice N		382 Warner Inc. 322	Due Date Invoice Date		10/5/2023
Bill To			Ship To		
Quantity	Item		Options	Rate	Amount
1	Dell 24" U2415 U	ltraSharp LED Monitor		\$499.00	\$499.00
TERMS AND	CONDITIONS			Subtotal	\$499.00
Please send payment within 30 days of receipt. Failure to pay on time will result in a 10% penalty.			Tax Total (%)	\$49.90	
pay on time	wiii resuit in a 10%	репану.		Total	\$548.90

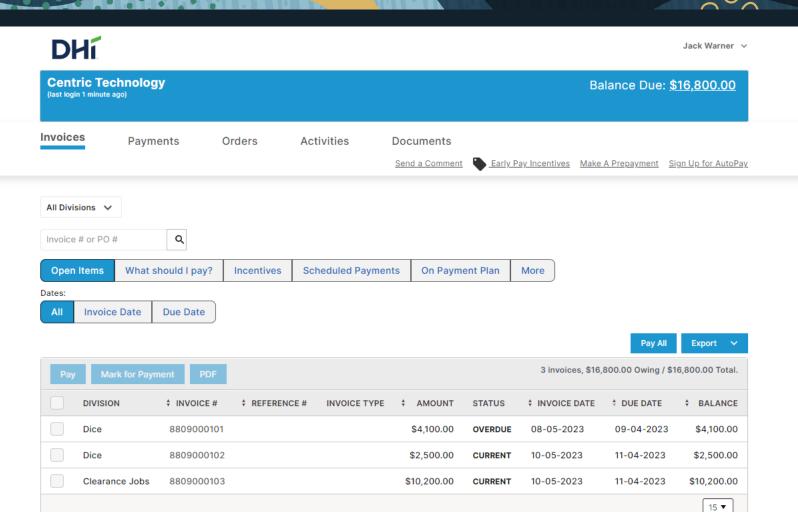




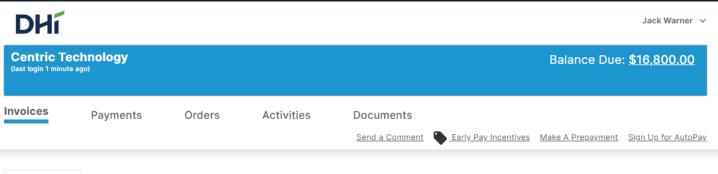
You are about to pay 1 invoice for \$548.90 Invoice # Due Date Amount Balance 322 2023-10-05 \$548.90 \$548.90

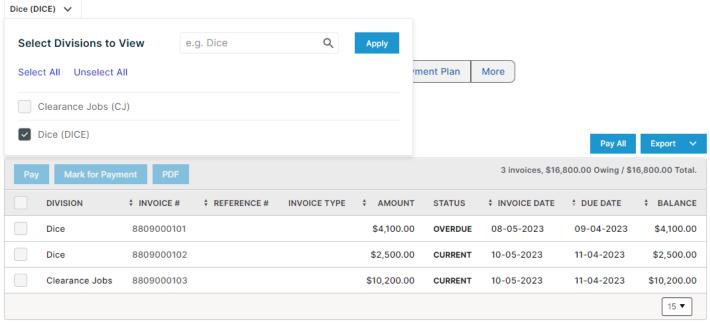
Payment Information			
Payment Card Bank Account			
VISA GOMEK DISCOVER VISA DESCRIPTION OF THE PROPERTY OF THE PR			
Payment Card Information	Cardholder Address		
Card Number	Address Line 1		
Cardholder Name	Address Line 2		
Expiration Date Security Code	City		
MM Y YY Y			
	Country State/Province		
	United States 💙		
	Zip/Postal		
<u> </u>	Pay		

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DHi

Jack Warner 🗸

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Centric Technology (last login 3 minutes ago)

Balance Due: \$16,800.00

Invoices

Payments

Orders

Activities

Documents

Centric Technology (3815)

DIVISION DICE BALANCE:

#8809000101

\$4,100.00

Pay Now

View PDF





AMOUNT: \$4,100.00

INVOICE DATE: 08/05/2023 DUE DATE:

STATUS: 09/04/2023

Overdue



1040 Avenue of the Americas New York, NY, US 10018 USA

Bill To

Centric Technology

To process the payment in ARC, please click here.

1	Sr. Programmer Listing
2	Quality Assurance Manager

Item # Description

Memo:

Invoice

Invoice # 8809000101 Invoice Date 2023-08-05

Due Date 2023-09-04 **Terms**

4.0

6.0

Subtotal Sales Tax

Total

U\$500.00

U\$350.00

\$2,000.00

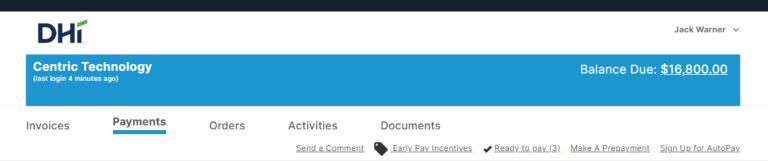
\$2,100.00

\$4,100.00

\$4,100.00

\$0.00

PO#





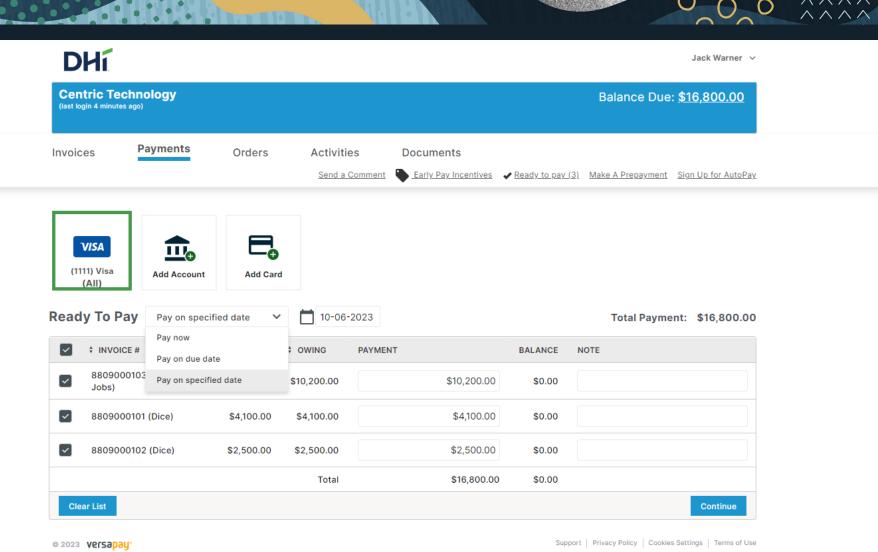
Ready To Pay Pay now

~	† INVOICE#	† AMOUNT	† OWING	PAYMENT	BALANCE	NOTE
$[\checkmark]$	8809000103 (Clearance Jobs)	\$10,200.00	\$10,200.00	\$10,200.00	\$0.00	
$[\checkmark]$	8809000101 (Dice)	\$4,100.00	\$4,100.00	\$4,100.00	\$0.00	
$[\checkmark]$	8809000102 (Dice)	\$2,500.00	\$2,500.00	\$2,500.00	\$0.00	
			Total	\$16,800.00	\$0.00	
Clear List						

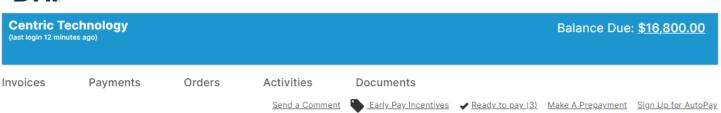
© 2023 Versapay

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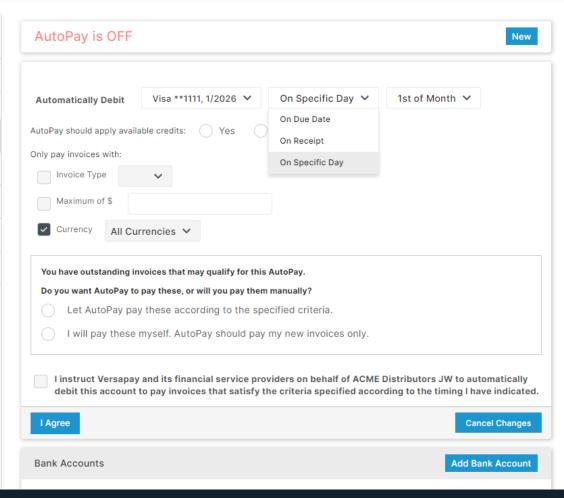
Total Payment: \$16,800.00



DHÍ

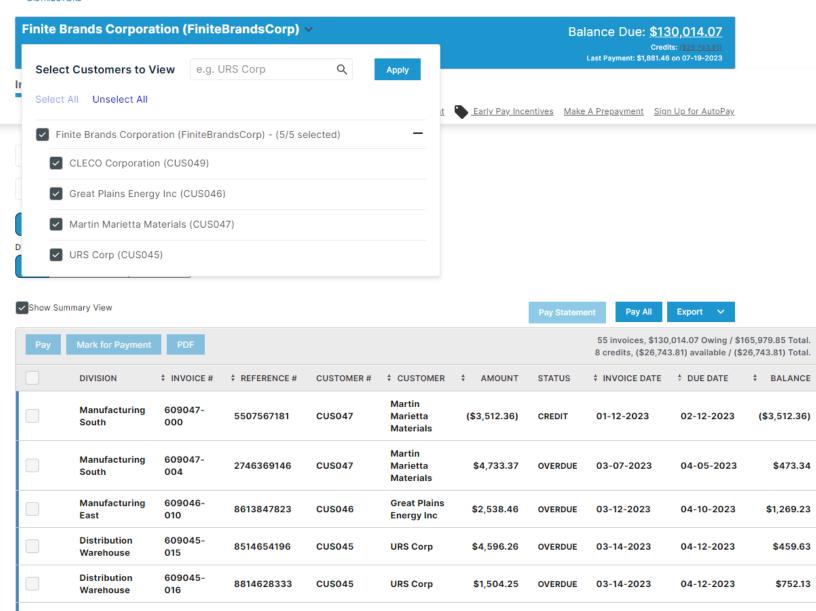


My Profile
My Preferences
Company Profile
Payment Methods
My Notifications
Users
Invoice Approval
Exports



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Jack Warner v



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ACME Distributors

STATEMENT

CUSTOMER NO.	STATEMENT DATE		
FiniteBrandsCorp	09/22/2022		
PAST DUE	CURRENT DUE		
U\$116,027.05	U\$5,062.02		
TOTAL AMOUNT DUE			
U\$102,45	9.28		

Finite Brands Corporation

SUMMARY

CURRENT	1-30 DAYS	31-60 DAYS	61-90 DAYS	OVER 90 DAYS	TOTAL DUE
U\$5,062.02	U\$4,232.84	U\$52,176.60	U\$45,323.66	U\$14,293.95	U\$102,459.28

CUS045 URS Corp

CURRENT	1-30 DAYS	31-60 DAYS	61-90 DAYS	OVER 90 DAYS	TOTAL DUE
U\$0.00	U\$0.00	U\$9,683.47	U\$7,157.33	U\$1,985.00	U\$12,604.31
INVOICE DATE	DUE DAT	E TYPE	INVOICE NO	P.O. #	BALANCE
03/11/2022	04/09/202	2 INV	609045-015	8514654196	U\$459.63
03/11/2022	04/09/202	2 INV	609045-016	8814628333	U\$752.13
03/14/2022	04/12/202	2 INV	609045-012	3616250625	U\$529.63
03/29/2022	04/29/202	2 INV	609045-005	6233161851	U\$243.61
04/04/2022	05/05/202	2 CRE	609045-025	2156846377	(U\$2,093.08)
06/04/2022	07/05/202	2 CRE	609045-000	2747641943	(U\$4,128.41)
06/04/2022	07/05/202	2 INV	609045-020	2866334444	U\$4,133.03
06/13/2022	07/14/202	2 INV	609045-028	7356792475	U\$3,024.30
07/02/2022	08/01/202	2 INV	609045-002	3006121105	U\$2,157.41
07/20/2022	08/19/202	2 INV	609045-006	4422585582	U\$4,261.20
07/22/2022	08/21/202	2 INV	609045-001	7172665350	U\$3,264.86

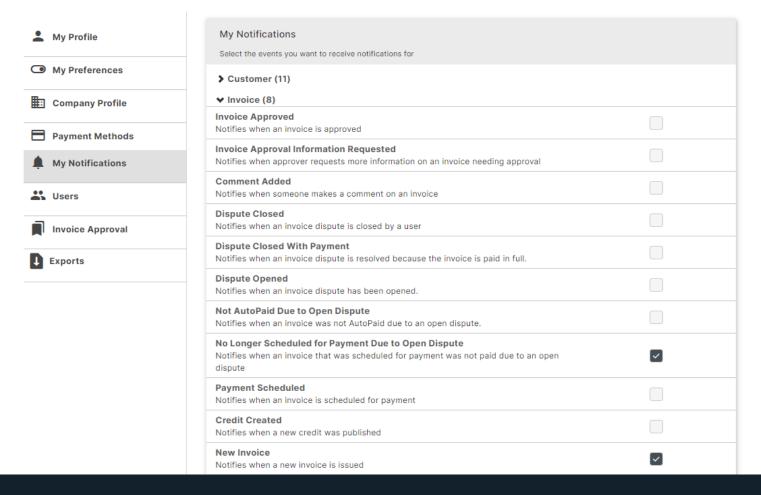
CUS046 Great Plains Energy Inc

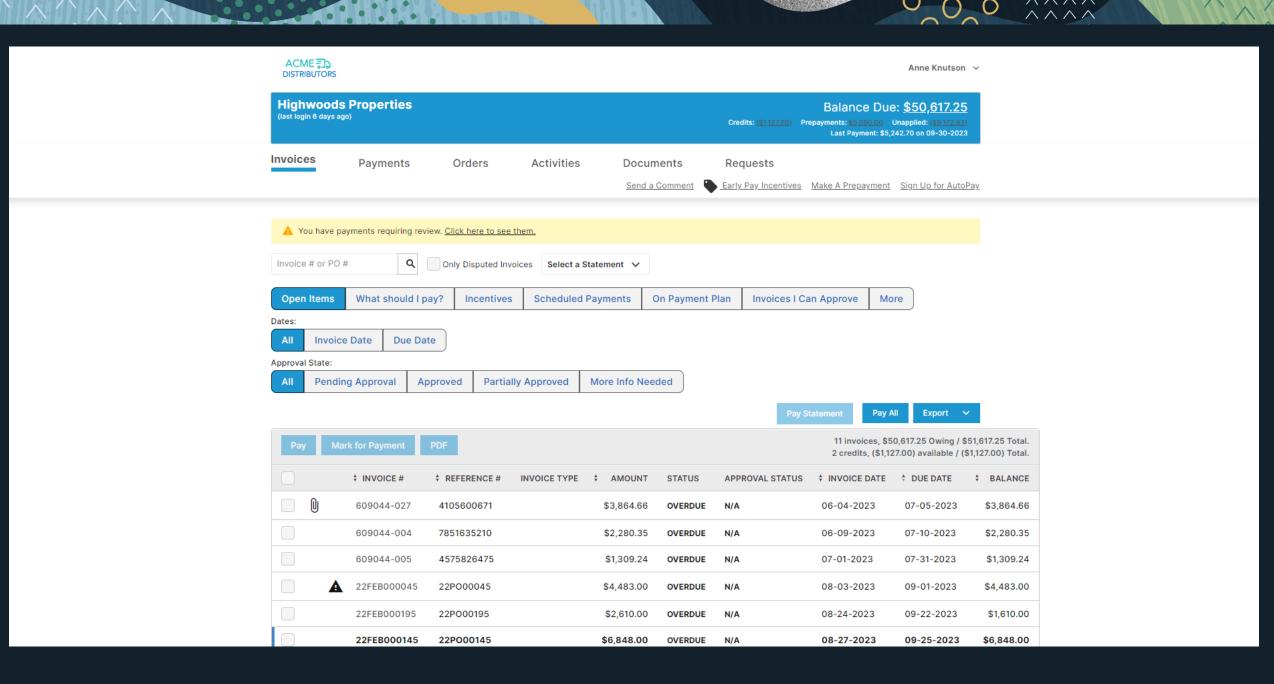
CURRENT	1-30 DAYS	31-60 DAYS	61-90 DAYS	OVER 90 DAYS	TOTAL DUE
U\$0.00	U\$0.00	U\$6,527.87	U\$15,533.89	U\$3,310.12	U\$22,431.56
INVOICE DATE	DUE DAT	TYPE	INVOICE NO	P.O. #	BALANCE
03/00/2022	04/07/202	22	609046-010	2612247222	1101 260 22

INVOICE DATE	DUE DATE	TYPE	INVOICE NO	P.O. #	BALANCE
03/09/2022	04/07/2022	INV	609046-010	8613847823	U\$1,269.23
03/22/2022	04/20/2022	INV	609046-003	2163973196	U\$1,450.77
03/22/2022	04/20/2022	INV	609046-005	7515721123	U\$590.12
04/03/2022	05/04/2022	CRE	609046-025	6188823782	(U\$4,513.93)
05/26/2022	06/24/2022	INV	609046-028	4492875653	U\$445.48
05/28/2022	06/26/2022	INV	609046-023	8837175281	U\$384.92
06/01/2022	07/02/2022	INV	609046-018	3841542068	U\$2,872.07
06/08/2022	07/09/2022	INIV	609046-015	6001158504	11\$4 220 22



Finite Brands Corporation (FiniteBrandsCorp) (last login 9 minutes ago) | Credits: |\$26,743.81| | Last Payment: \$1,881.48 on 07-19-2023 | Invoices | Payments | Orders | Activities | Documents | Send a Comment | Early Pay Incentives | Make A Prepayment | Sign Up for AutoPay | Sign U







Bill To Highwoods Properties 6012 Judge Road, Suite 963 Huelfort, MS, US 10055-1254 USA

To process the payment in ARC, please click here.

Invoice

PO#

Invoice # 609044-027 Invoice Date 2023-06-04 Due Date 2023-07-05 Terms

4105600671

Description	Quantity	Unit Price	Amount
Zoolab HB0.54 412472 7/264 AI	8.17800045	U\$118.14	\$966.16
Toughjoyfax HB4.0 164841 0/907 IB	5.32399988	U\$108.88	\$579.70
Namfix HB4.7 175201 3/957 RAM	1.37300003	U\$844.43	\$1,159.40
Span HB8.78 677656 4/742 SMS	5.98099995	U\$129.23	\$772.93
Trippledex HB9.9.2 117233 8/254 RSS	2.26099992	U\$170.93	\$386.47
	Zoolab HB0.54 412472 7/264 AI Toughjoyfax HB4.0 164841 0/907 IB Namfix HB4.7 175201 3/957 RAM Span HB8.78 677656 4/742 SMS	Zoolab HB0.54 412472 7/264 AI 8.17800045 Toughjoyfax HB4.0 164841 0/907 IB 5.32399988 Namfix HB4.7 175201 3/957 RAM 1.37300003 Span HB8.78 677656 4/742 SMS 5.98099995	Zoolab HB0.54 412472 7/264 AI 8.17800045 U\$118.14 Toughjoyfax HB4.0 164841 0/907 IB 5.32399988 U\$108.88 Namfix HB4.7 175201 3/957 RAM 1.37300003 U\$844.43 Span HB8.78 677656 4/742 SMS 5.98099995 U\$129.23

 Subtotal
 \$3,864.66

 Sales Tax
 \$0.00

 Total
 \$3,864.66

Memo:

GST/HST Acct #: 829997121 RT0001

Attachments [□] +

Name	Date Created	Date Updated
bill_of_lading.pdf	September 11, 2023 1:46 PM	September 11, 2023 1:46 PM

Highwoods Properties (CUS044)

BALANCE:

#22FEB000045

\$4,483.00

Pay Now

View PDF

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AMOUNT: \$4,483.00

INVOICE DATE: 08/03/2023

DUE DATE: 09/01/2023 COMMENTS: 2 Comments STATUS: Overdue

STATE: In Dispute

Invoice

Invoice #

Due Date Terms

PO#

(Some Items Not Received)

Invoice Date 2023-08-03

22FEB000045

2023-09-01

22PO00045

ACME ₹3 **DISTRIBUTORS**

18 King St E Toronto, ON, CA M5C 1C4 Canada

Bill To

Highwoods Properties 6012 Judge Road, Suite 963 Huelfort, MS, US 10055-1254 USA

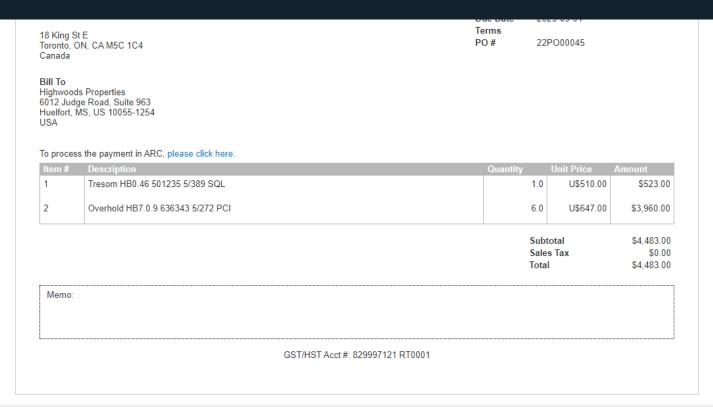
To process the payment in ARC, please click here.

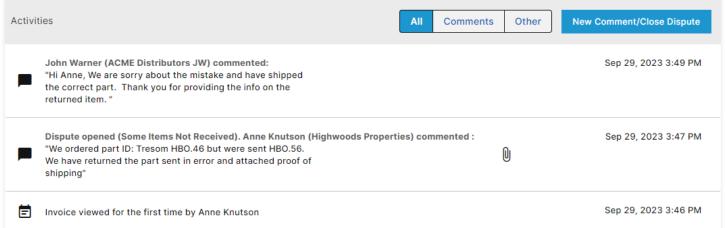
Item #	Description	Quantity	Unit Price	Amount
1	Tresom HB0.46 501235 5/389 SQL	1.0	U\$510.00	\$523.00
2	Overhold HB7.0.9 636343 5/272 PCI	6.0	U\$647.00	\$3,960.00

\$4,483.00 Subtotal Sales Tax \$0.00 \$4,483.00 Total

Memo:

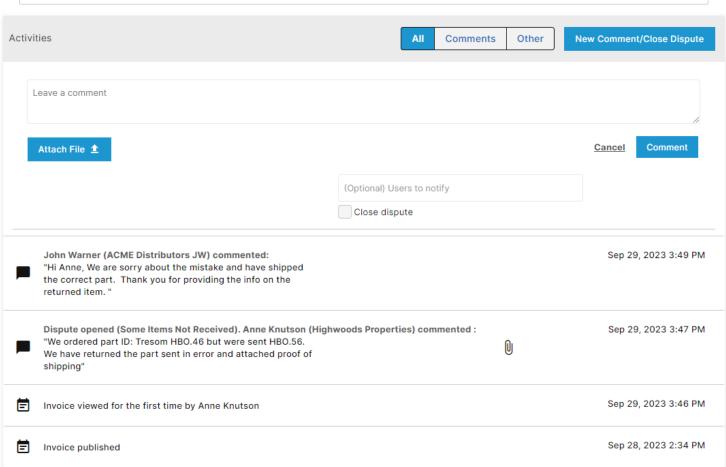
GST/HST Acct #: 829997121 RT0001





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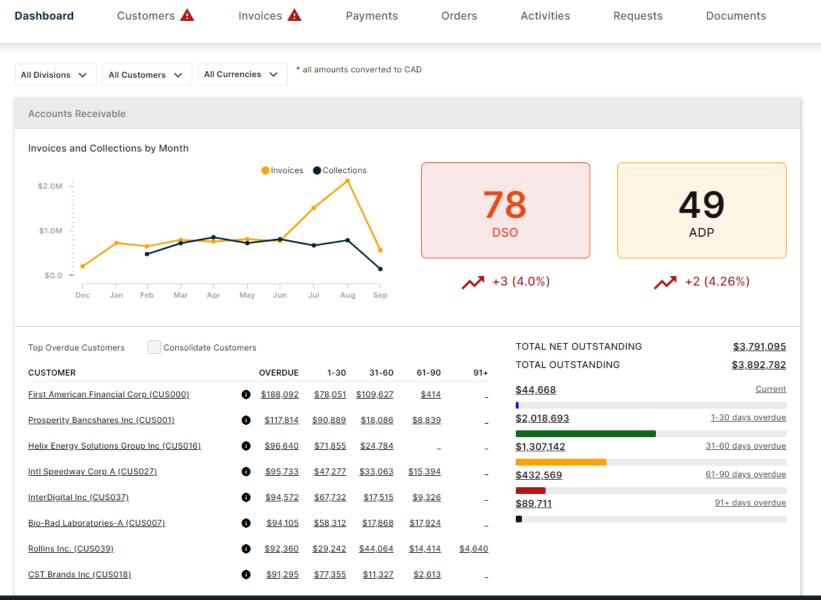
	Total	\$4,483.00
Memo:		
GST/HST Acct #: 829997121 RT0001		
051/1151 Act. #. 023331 121 (1000)		

















Dashboard

Customers A

Invoices A

Orders

Activities

Requests

Documents

Highwoods Properties (CUS044)

#22FEB000045

DIVISION

BALANCE:

OTH

U\$4,483.00

Payments

Pay

Add Payment Plan



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AMOUNT: U\$4,483.00 INVOICE DATE: 08/03/2023 DUE DATE: 09/01/2023 **DELIVERY STATUS:** Invoice Viewed

COMMENTS: 2 Comments

STATUS: Overdue

STATE: In Dispute

(Some Items Not Received)

ACME ₹3 **DISTRIBUTORS**

18 King St E Toronto, ON, CA M5C 1C4 Canada

Bill To Highwoods Properties 6012 Judge Road, Suite 963 Huelfort, MS, US 10055-1254 USA

To process the payment in ARC, please click here.

item #	Description
1	Tresom HB0.46 501235 5/389 SQL
2	Overhold HB7.0.9 636343 5/272 PCI

Invoice

22FEB000045 Invoice # Invoice Date 2023-08-03 **Due Date** 2023-09-01

Terms PO#

22PO00045

U\$510.00 \$523.00 1.0 6.0 U\$647.00 \$3,960.00

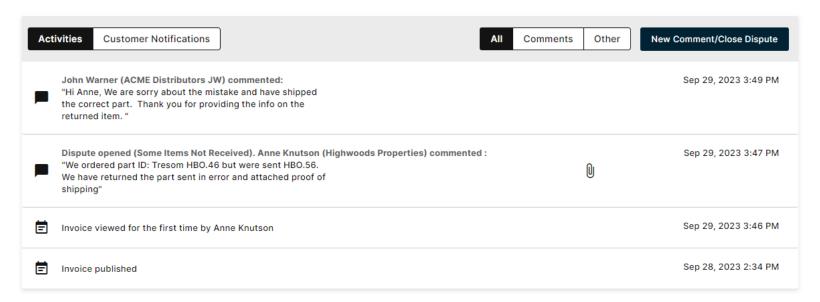
> \$4,483.00 Subtotal Sales Tax \$0.00 \$4,483.00 Total

Memo:

Item #	Description	Quantity	Unit Price	Amount
1	Tresom HB0.46 501235 5/389 SQL	1.0	U\$510.00	\$523.00
2	Overhold HB7.0.9 636343 5/272 PCI	6.0	U\$647.00	\$3,960.00
			total es Tax al	\$4,483.00 \$0.00 \$4,483.00
Memo:				
	GST/HST Acct #: 829997121 RT0001			

Attachments **1**

This invoice doesn't have any attachments yet.

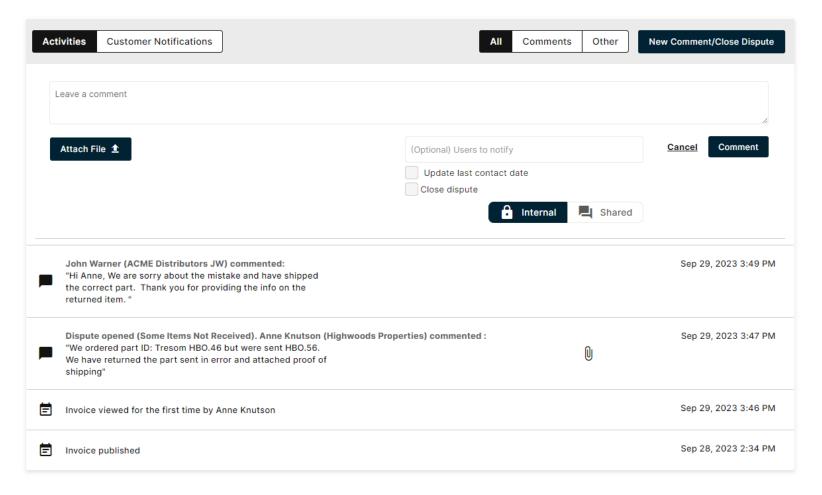


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GST/HST Acct #: 829997121 RT0001

Attachments 1

This invoice doesn't have any attachments yet.



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Documents

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Dashboard Customers ▲ Invoices ▲ Payments Orders Activities Requests

Wy Profile
Customer Notifications
Choose the events you want your customers to receive notifications for and set up default subscription settings

Send mandatory notifications to:
At least 1 user All users

Customer

Choose the events you want your customers to receive notifications for and set up default subscription settings

At least 1 user All users

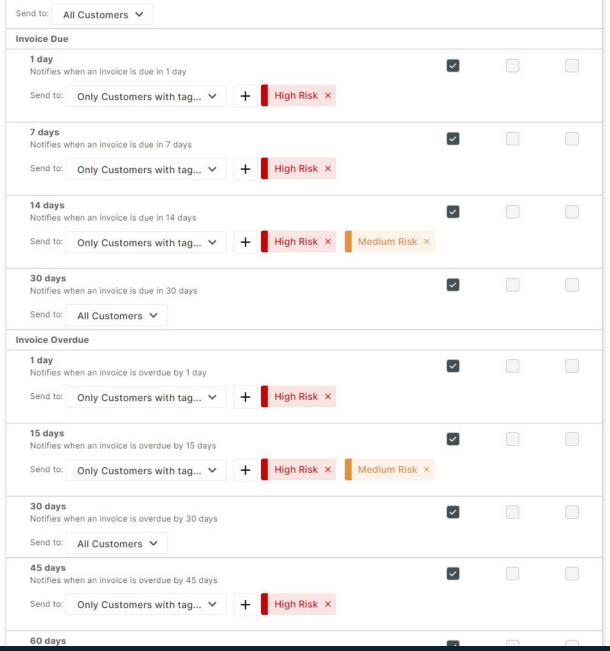
Customer

Invoice

Company Information
Users
My Notifications
Customer Notifications
Supplier Notifications
Request Types
Settlement Accounts
Invoice Settings
Email Templates
∃ Payment Rules
ntegration

Customer Notifications		Add New No	tification
Choose the events you want your customers to receive notifications for and set up default subscription settings			
Send mandatory notifications to: At least 1 user All users			
> Customer			
➤ Invoice			
	Enabled	Mandatory for one	Subscribed by default
Comment Added Notifies when someone makes a comment on an invoice	$[\checkmark]$		
Send to: All Customers 🗸			
Credit Created Notifies when a new credit was published	<		
Send to: All Customers 🗸			
Discount Expiry			
1 day Notifies when a discount is about to expire in 1 day	~		
Send to: All Customers 🗸			
7 days Notifies when a discount is about to expire in 7 days	\checkmark		
Send to: All Customers 🗸			
Dispute Closed Notifies when an invoice dispute is closed by a user	<		
Send to: All Customers 🗸			
Dispute Closed With Payment Notifies when an invoice dispute is resolved because the invoice is paid in full.	~		
Send to: All Customers 🗸			

Export Formats



Invoices 🛕



Activities



Requests



Documents

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Customers A Dashboard My Profile My Preferences Company Information **Users** My Notifications **Customer Notifications Y** Supplier Notifications Request Types Settlement Accounts invoice Settings Email Templates Payment Rules ntegration

Customer			
Invoice			
	Enabled	Mandatory	Subscrib by defau
Comment Added	_		
lotifies when someone makes a comment on an invoice	~		
ispute Closed			
lotifies when an invoice dispute is closed by a user	\		
ispute Closed With Payment			
lotifies when an invoice dispute is resolved because the invoice is paid in full.			
spute Opened	abla		
lotifies when an invoice dispute has been opened.			
nvoice Draft			
7 days	\sim		
Notifies when an invoice has been left as a draft for 7 days			
nvoice Due			
1 day	\sim		
Notifies when an invoice is due in 1 day			
7 days			
Notifies when an invoice is due in 7 days			
14 days			
Notifies when an invoice is due in 14 days			
30 days			
Notifies when an invoice is due in 30 days			
nvoice Not Delivered	\checkmark		
lotifies when an invoice could not be delivered to at least one customer user			

Orders

Payments

Export Formats

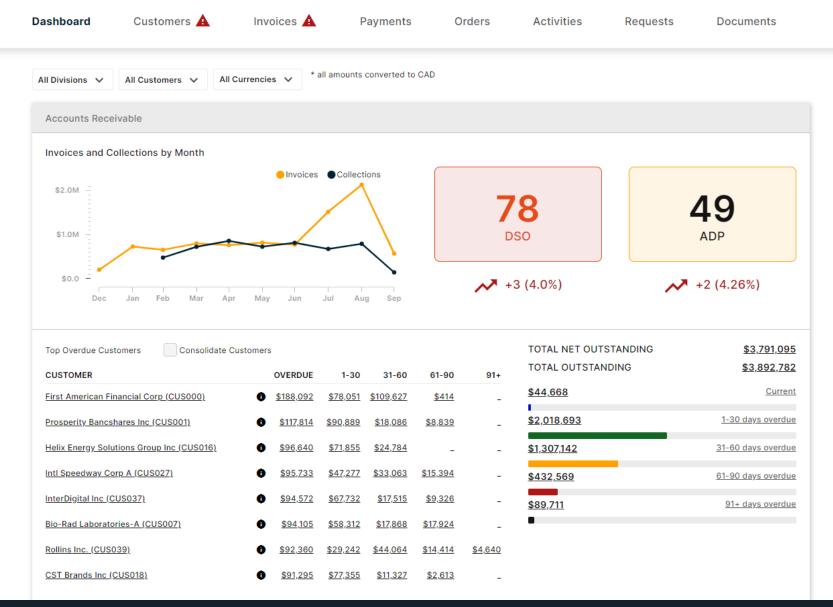
Tags

CLER WHITE





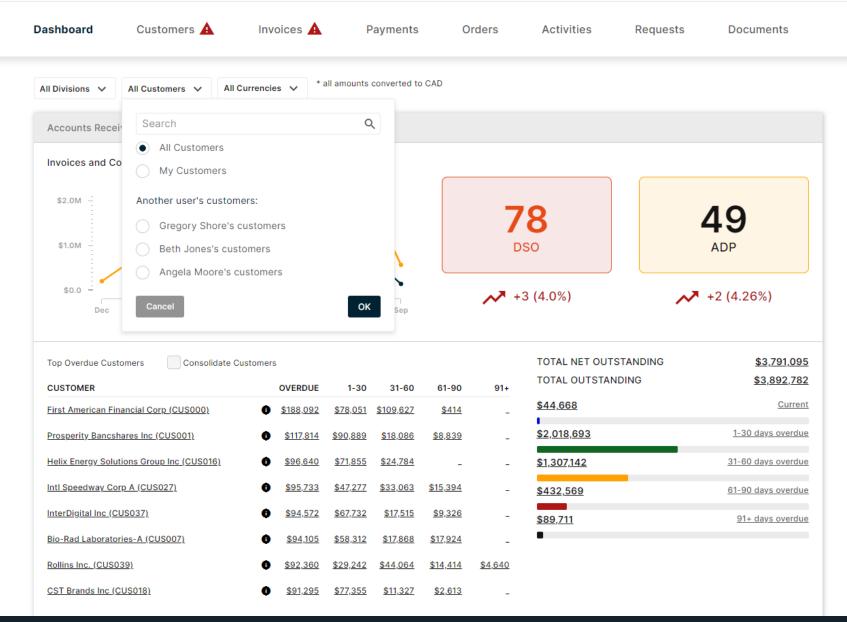












Customers A

Invoices A

Dashboard



Activities



Requests



Documents

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Details Tags Contacts Team Recent Payment Plan Payment Methods All Divisions 🗸 All Currencies > First American Financial Corp (CUS000) A Account Status: Open New Prepayment New Invoice Follow-up Edit Login As Customer U\$136,285 Total Outstanding U\$136,285 Overdue (U\$1,707) Credits U\$0 Prepayments (U\$9,250) Unapplied U\$12,383 Open Orders Metrics Invoices and Collections by Month Invoices Collections U\$400k 25 38 DSO ADP U\$200k +6 (31.58%) -2 (5.0%) Mar May Feb Aug Oldest Open Invoice 68 days TOTAL OUTSTANDING U\$136,285 TOTAL CREDITS (U\$1,707) UNAPPLIED PAYMENTS (U\$9,250) Last Versapay Payment U\$1,262 TOTAL NET OUTSTANDING <u>U\$125,328</u> CREDIT LIMIT Last External Payment U\$353,568 <u>U\$0</u> Current Last AutoPay U\$56,553 1-30 days overdue U\$79,432 31-60 days overdue Recent Payments (Last 60 days) U\$1,817

Payments

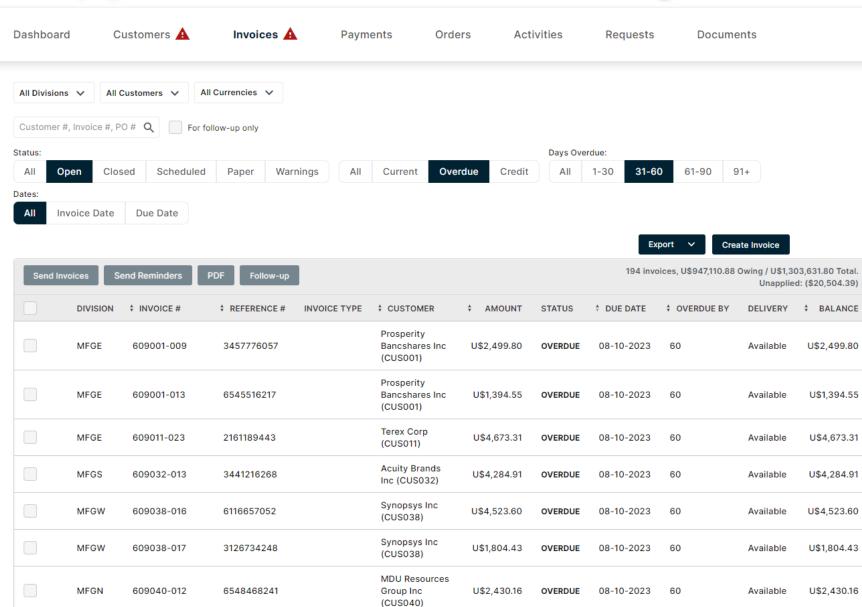
Orders









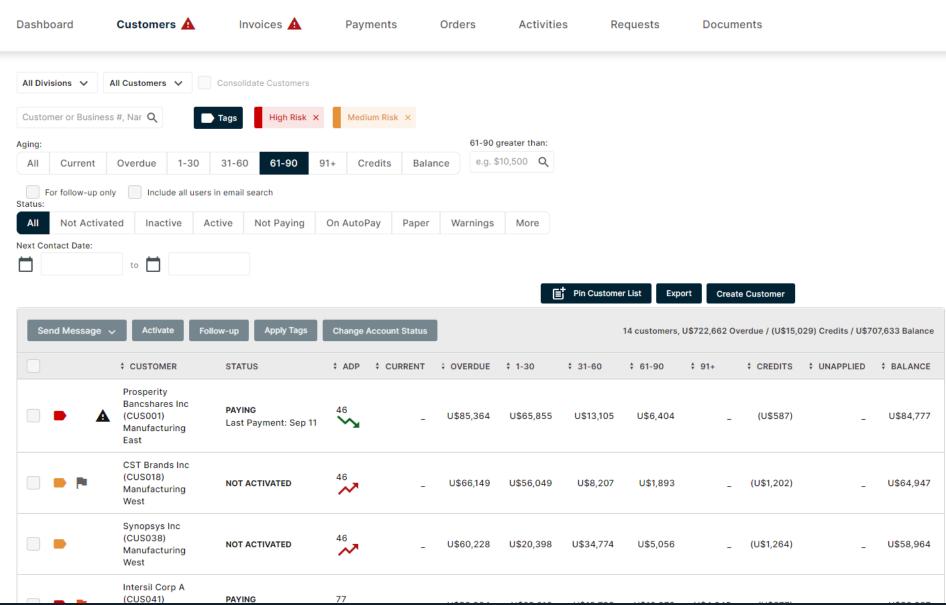


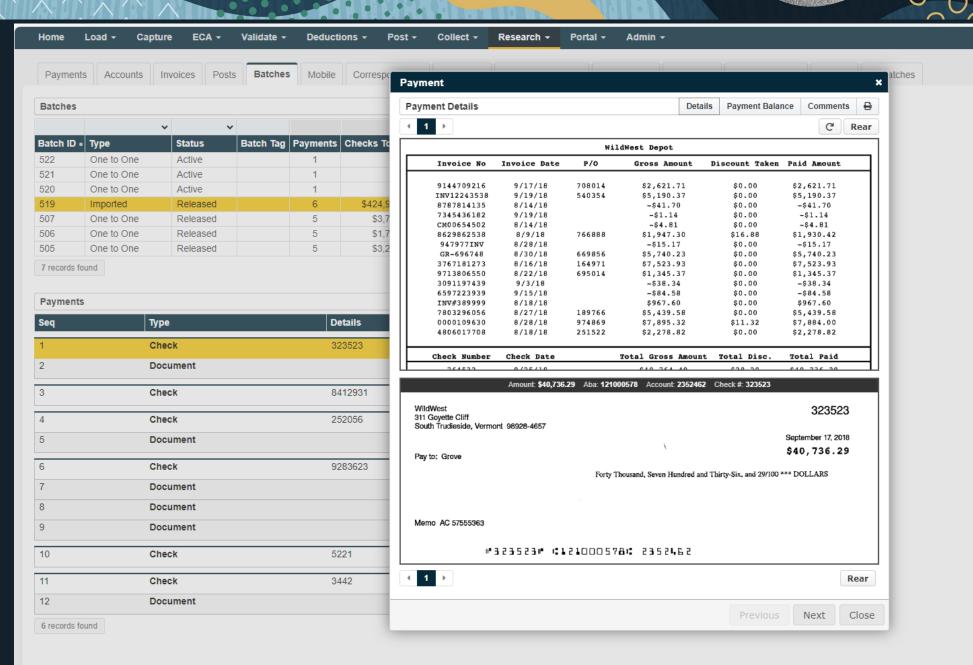






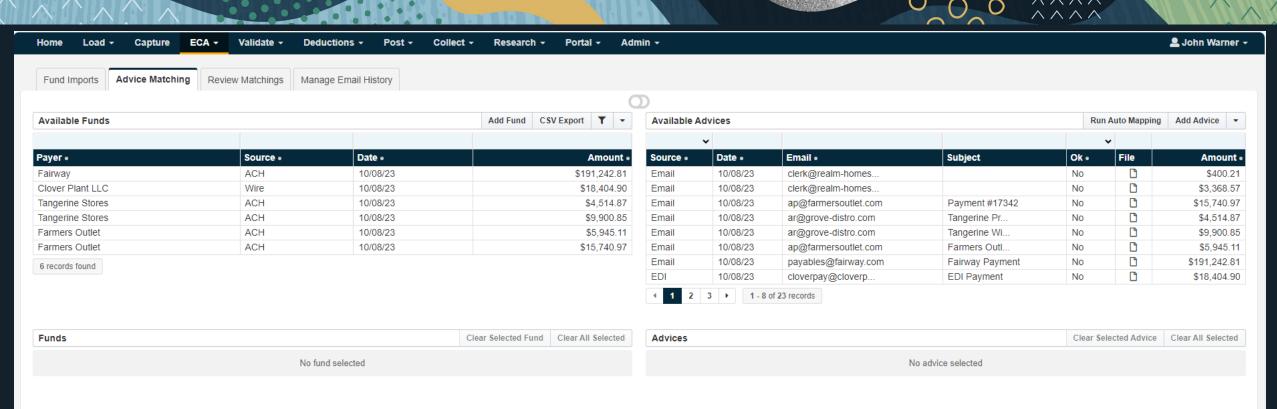
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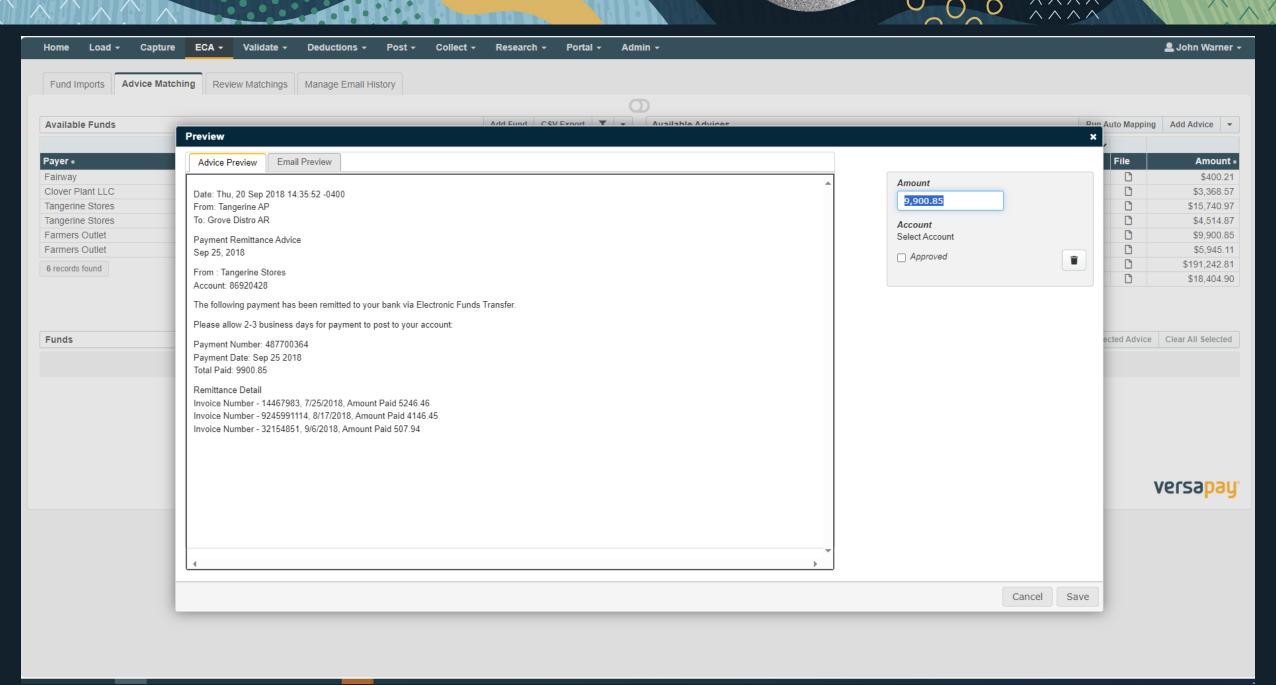
■ John Warner ▼

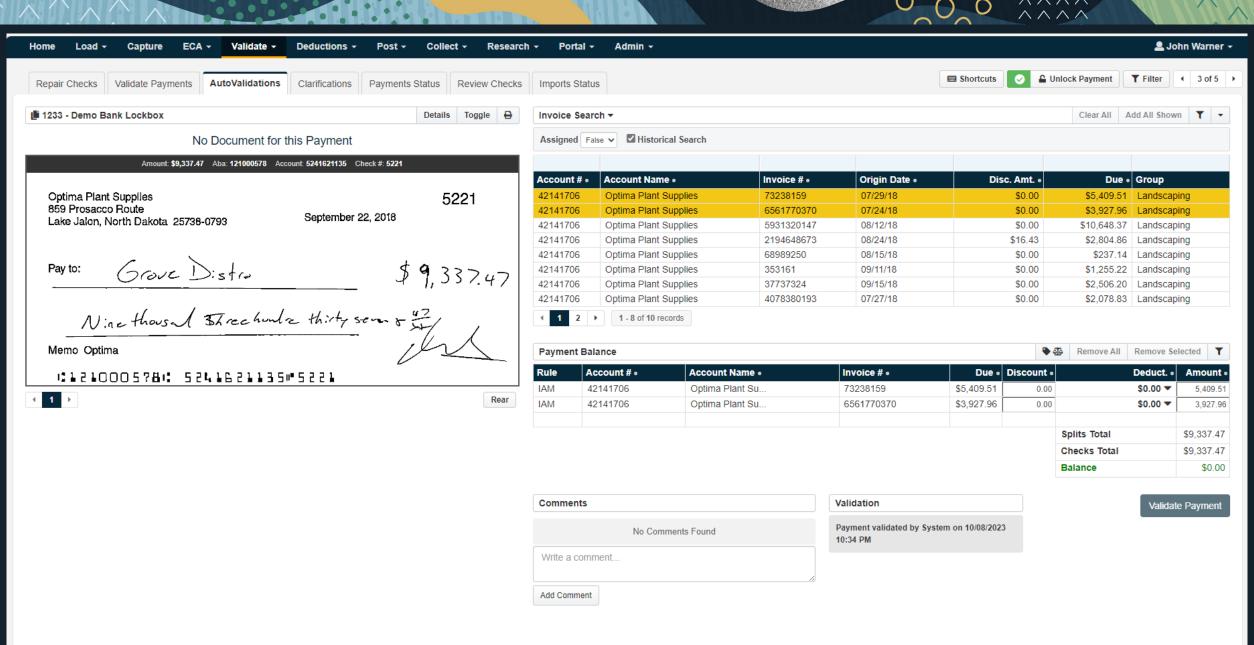


Create Matching



Site Map









ACME Distributors JW SALES

To: salesdemo+dev+jw12@versapay.com



Sat 11/12/2022 3:44 PM



Hello Highwoods Properties,

We have received a payment of U\$6,000.00 on Mon, Sep 05 2022. Thank you for your payment, unfortunately we are unable to determine what invoices you intended to pay.

ACME Distributors JW is asking for support in matching this payment: "Please clarify which invoices this payment is for."

This message was sent to you from Versapay ARC

Versapay Corporation, 18 King Street E, Suite 1800, Toronto, ON M5C 1C4

Contact Us | Privacy Policy | Manage Email

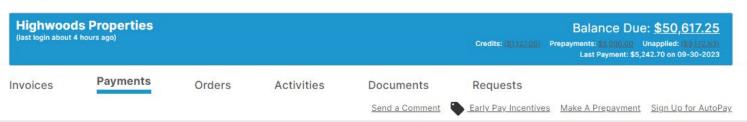
← Reply

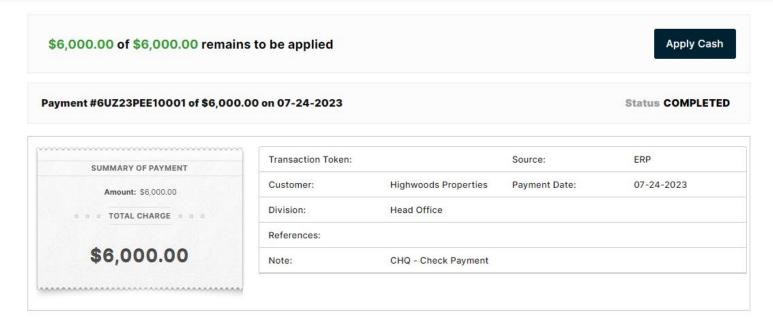


→ Forward

Anne Knutson V

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| Highwood Properties | 2112 | 3100 Shoetree Court | Raleigh, NC 27604 | Date 7/22/2021 | Pay to the ACME Distributors | \$ 6,000.00 | Six Thousand and 00/100 | Dollars

ACME TO Anne Knutson V DISTRIBUTORS **Highwoods Properties** Balance Due: \$50,617.25 **Payments** Invoices Orders Activities Documents Requests ay. Please tell us what this payment is for, or select the invoices from the table below. Applied: \$3,589.59 Remaining: \$2,410.41 Q Search Invoice # Reference # Invoice Date Due Date Amount Balance Apply Remaining 2023-07-05 609044-027 PO # 4105600671 2023-06-04 \$3,864.66 \$3,864.66 \$3,864.66 OVERDUE 2023-07-10 $[\checkmark]$ \$2,280.35 609044-004 PO # 7851635210 2023-06-09 \$2,280.35 \$2,280.35 \$0.00 OVERDUE 2023-07-31 $\overline{}$ 609044-005 PO # 4575826475 2023-07-01 \$1,309.24 \$1,309.24 \$1,309.24 \$0.00 OVERDUE 2023-09-01 \$4,483.00 \$4,483.00 22FEB000045 PO # 22PO00045 2023-08-03 \$4,483.00 OVERDUE Leave a comment... Cancel Done **Highwood Properties** 2112 3100 Shoetree Court Raleigh, NC 27604 Date 7/22/2021 Pay to the ACME Distributors 6,000.00 Six Thousand and 00/100 Dollars

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ERP Payments for NetSuite

Accept any payments from any sales channel directly in your Oracle NetSuite ERP

Versapay for NetSuite SuitePayments

Versapay

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Collaborative AR

Automate AR tasks and collaborate with customers over the cloud

Versapay AR Automation and Collaboration for... Versapay

Q&A

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To learn more, find us at SuiteApp.com, visit <u>versapay.com/lp/netsuite</u>, or give us a call at (866) 999-8729.