

## Customer **PROFILE**

# **Waco Family Medicine**



Waco Family Medicine is a Federally Qualified Health Center (FQHC)\* providing healthcare to underserved residents of McLennan and Bell counties who have historically struggled in a health care system that favors privately insured patients. Last year, they served over 60,000 patients, providing integrated medical, dental, and behavioral health care across 14 clinic sites with three additional clinics added in 2024. Additionally, WFM addresses social and environmental barriers to wellness through innovative programs and community partnerships.

### **Demographics**

**INDUSTRY** Medical

**HEADQUARTERS** Waco, TX

FOUNDED 1969

**EMPLOYEES** 212

EXISTING ERP BlackBaud

**OTHER SYSTEMS N/A** 

Sales Teams

Waters, Kelly Gonyea

**NETSUITE** Kendall Adams. Zach Werth

CARAVEL Andrew Matthews, Jake

#### **NetSuite Solution**

**NETSUITE** Social Impact Standard

**MODULES** Record to Report, Procure to Pay, Project to Cash, NSPB, Design to Build

**INTERFACES** Epic, Bill.com, Divvy, Multiple Banks, TradeCentric, Pharmaceutical

#### Implementation

**TIMELINE** Phase 1, 5 months; Phase 2, 2 months

**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** Waco Family Medicine will deploy NetSuite in a phased approach that will focus on top priorities in phase 1, and in phase 2, will build upon these capabilities and add additional functionality within NetSuite.







VERTICAL ALLIANCE OF THE YEAR - HI-TECH

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