Quantic X-Microwave

Quantic X-Microwave delivers industry-leading performance through advanced RF & Microwave solutions for the most demanding industries – from aerospace and defense to quantum computing to wireless infrastructure and radar. Compounding the value of X-MW's unrivalled domain expertise, its unique modular design system gets you to market faster than ever. And now as a Quantic company, they're part of an extended engineering ecosystem and powerful supply chain, defining a competitive advantage that extends to every customer.

Demographics

INDUSTRY Manufacturing/Distribution

HEADQUARTERS Austin, TX

FOUNDED 2013

EMPLOYEES 35

EXISTING ERP Sage

OTHER SYSTEMS Salesforce, Paylocity, Chase, FileMaker Pro, Solidworks, Excel, Altium, ADS, FedEx, UPS

Sales Teams

NETSUITE James Hudson

CARAVEL David Jarrell, Naveen Inampudi

NetSuite Solution

NETSUITE Manufacturing Standard

MODULES Financials, Record to Report, Procure to Pay, Design to Build, Order to Cash

INTERFACES Banking, Salesforce, Credit Card, Paylocity, Avalara, Stratokey, External Storage

Implementation

TIMELINE 5 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Quantic X-Microwave will deploy NetSuite in a single phase with core functionality going live in 5 months and integrating into various 3rd party systems in the initial phase. They will also have some additional modules in phase 2 with QMS.