KPI Solutions

KPI Solutions provides end-to-end supply chain services and automation to transform clients' distribution operations. They analyze, design, implement, and support flexible and scalable engineered solutions that optimize order fulfillment, build capacity, and reduce reliance on labor. Their data-driven operations strategy delivers resilient designs, and their technology-neutral approach allows a blend of automated technologies for a customized solution. The company's comprehensive offerings include consulting, network strategy, engineered facility design, material handling systems integration, robotics, intelligent warehouse software, and lifetime services.

Demographics

INDUSTRY High-Tech

HEADQUARTERS Belton, MO

FOUNDED 1980

EMPLOYEES ~250

EXISTING ERP Intacct

OTHER SYSTEMS Quickbooks, Salesforce, Concur, Avalara, ADP, Jira, Smartsheet, Citizens Bank, Bank of America, BMO

Sales Teams

NETSUITE David Cross

CARAVEL Scott Curry, Caila Cohen

NetSuite Solution

NETSUITE Services Premium

MODULES Record to Report, Procure to Pay, Project to Cash, Order to Cash, CRM - Sales

INTERFACES Banking, AMEX, ADP, Concur, Avalara, Salesforce

Implementation

TIMELINE 5 months (phase 1); 1 month (phase 2)

METHODOLOGY SuiteSuccess + Optimization

APPROACH KPI Solutions will deploy NetSuite in a multi-phase with core functionality going live in month 6 and integrating to various 3rd party systems in phase one.

ORACLE NETSUITE PARTNER OF THE YEAR 2023
NORTH AMERICA ALLIANCE PARTNER OF THE YEAR – SERVICES

ORACLE NETSUITE PARTNER OF THE YEAR 2022
NORTH AMERICA ALLIANCE PARTNER OF THE YEAR - SERVICES

ORACLE NETSUITE PARTNER OF THE YEAR 2021
VERTICAL ALLIANCE OF THE YEAR SERVICES

ORACLE NETSUITE PARTNER OF THE YEAR 2020
VERTICAL ALLIANCE OF THE YEAR - HI-TECH