

## Customer **PROFILE**

# Sparkstone

### SPARKSTONE

Sparkstone Electrical Group takes pride in being the premier destination for excellence in power distribution products and services. With a steadfast commitment to quality, innovation, and customer satisfaction, they've built a reputation as a trusted partner in the field of power distribution.

#### **Demographics**

**INDUSTRY** Manufacturing

HEADQUARTERS Elmhurst, IL

FOUNDED 1936

**EMPLOYEES** 30

EXISTING ERP NetSuite

**Sales Teams** 

**CARAVEL** Caila Cohen

**NETSUITE N/A** 

**OTHER SYSTEMS** Datarails, BMO, RF-SMART, QuickBooks

#### **NetSuite Solution**

**NETSUITE** Manufacturing PRM

**MODULES** Record to Report, Procure to Pay, Design to Build, Order to Cash

**INTERFACES** BMO, AMEX, Avalara, Expensify, ADP, Cadlink, RF-SMART

#### Implementation

**TIMELINE** 4 months

**METHODOLOGY** Optimization

**APPROACH** Sparkstone will deploy NetSuite in a single phase with core functionality going live in month 4 and integrating to various 3rd party systems in phase 1.









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