

# **Customer PROFILE**

# **Prime Data Centers**



Prime is a global provider of hyperscale and wholesale data centers. Data-driven organizations such as cloud providers, Internet businesses, and the Global Fortune 500 choose Prime for build-to-suit, powered-shell, and Prime-design data centers that help them advance, defend, and achieve their technology and sustainability objectives. Prime differentiates with risk mitigation, nimble operations for predictable results, and data centers delivered on customer terms such as unique ownership options and dynamic lease structures.

### **Demographics**

**INDUSTRY** High Tech

**HEADQUARTERS** Dallas, TX

**FOUNDED 2017** 

**EMPLOYEES** 40

**EXISTING ERP QuickBooks** 

**OTHER SYSTEMS** Ramp, Zenefits, Wells Fargo, First Republic, Procore

#### **Sales Teams**

**NETSUITE** Adam Essler

**CARAVEL** Caila Cohen

#### **NetSuite Solution**

**NETSUITE** FinancialsFirst STD

**MODULES** Record to Report, Procure to Pay, Design to Build, Order to Cash, NSPB

**INTERFACES** Banking, Zenefits, Ramp, Procore

## **Implementation**

**TIMELINE** 5 months

**METHODOLOGY** SuiteSuccess + Optimization

APPROACH Prime Data Centers will deploy NetSuite in a single-phase with core functionality going live in month 5 and integrating to various 3rd party systems in phase 1.







