

**CARAVEL**

BPM Technology Solutions

# Customer **PROFILE**

## Premier Land



At Premier Land, they understand the frustration felt by many buyers who've suffered through negative sales experiences. As the leader in land development in the Southeast their mission is to provide their clients with the best property for the best price. Premier Land have fulfilled this promise at over 150 developments since our inception in 2011.

### Demographics

**INDUSTRY** Other**HEADQUARTERS** Davidson, NC**FOUNDED** 2011**EMPLOYEES** 50**EXISTING ERP** QuickBooks**OTHER SYSTEMS** Salesforce, Gusto, Banks

### NetSuite Solution

**NETSUITE** SuiteSuccess Software STD**MODULES** R2R, P2P, O2C**INTERFACES** Banking, Credit Card, Payroll, Loan Management

### Implementation

**TIMELINE** 3 months**METHODOLOGY** SuiteSuccess + Optimization

**APPROACH** Premier Land will deploy NetSuite in a single phase with a focus on standardizing their CoA and configuring the NCI bundle for each of their many subsidiaries. It will be especially important to set the subsidiaries up correctly from the start. Intercompany Processing is critical for them.

### Sales Teams

**NETSUITE** Angela Kavanaugh, Alex Warren**CARAVEL** Caila Cohen, Corey Ruane, Rob Cupka

### CONTACT US

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