

Customer PROFILE

Neo4j



Neo4j, the Graph Database & Analytics leader, helps organizations find hidden relationships and patterns across billions of data connections deeply, easily, and quickly. Customers leverage the structure of their connected data to reveal new ways of solving their most pressing business problems, with Neo4j's full graph stack and a vibrant community of developers, data scientists and architects across hundreds of Fortune 500 companies.

Demographics

INDUSTRY High Tech

HEADQUARTERS San Mateo, CA

FOUNDED 2007

EMPLOYEES 800+

EXISTING ERP Intacct

OTHER SYSTEMS SFDC, CPQ, Tipalti, Expensify, Adaptive, Bamboo, Paylocity, Avalara, AuraDB, Stripe, FinancialForce

Sales Teams

NETSUITE Claudia Roldan

CARAVEL Scott Curry, Caila Cohen

NetSuite Solution

NETSUITE SuiteSuccess Software PRM

MODULES Record to Report, Procure to Pay, Project to Cash, Order to Cash, NSAW

INTERFACES Banking, Payroll, Tipalti, Expensify, Avalara, Salesforce, AuraDB, FinancialForce, Adaptive

Implementation

TIMELINE 8 months

METHODOLOGY SuiteSuccess + Optimization

APPROACH Neo4j will deploy NetSuite in a single-phase with core functionality going live in month 8 and integrating to various 3rd party systems in phase 1.







